JOB VACANCY ANNOUNCEMENT

Precision Ag and Conservation Specialist
Location: Georgia

Application Deadline: March 1, 2019

Anticipated Start Date: April 1, 2019

Overview: Quail Forever is seeking a highly motivated, dynamic and team-oriented individual with a equal parts passion for agriculture, precision technology, ag economics and conservation. The employee will work in a joint capacity with Quail Forever, Cotton Incorporated, American Society of Agronomy and other partners as the lead member of the new Precision Ag for Working Lands Partnership. This position will work directly with farmers, trusted advisors, extension agents, and retail ag to conduct precision ag business analyses focused on sub-field economic performance (ROI and profit/acre) and then identify and help implement alternative practices and programs that increase quail and other wildlife habitat, soil and water conservation outcomes simultaneously with improving profitability. Employee will provide growers and ag partners with one-on-one technical software support and training to integrate economic analysis tools, precision ag platforms and decision-making processes. While the position will focus in Georgia, he/she will provide leadership and support for jump-starting precision ag programs in the larger cotton and quail range from Texas to Tennessee to the Carolinas. The Specialist will also serve on a national Precision Ag team for PF/QF helping guide and shape the organization’s precision ag initiative. The strongly preferred location for the employee is southern Georgia and ability to travel regionally will be required.

Job Duties:
- Collaborate with growers to provide exceptional precision ag technical support using platforms with sub-field profit/ROI analytics including but not limited to AgDNA, EFC Systems, MyJohnDeere, Granular, etc.
- Lead the identification and engagement of growers in coordination with input from partners.
- Develop and present sound and ethical business performance scenarios for best management practices to increase profitability while providing water, soil and wildlife benefits.
- Develop and maintain relationships with agricultural partners with a particular focus on Certified Crop Advisers and John Deere dealerships in this larger geography.
- Facilitate a high-level of communication between the grower starting with listening to understand The producer needs and goals to subsequently provide exceptional customer service and results
- Assist with referring producers and agronomists requesting alternative options to appropriate QF/PF colleagues, local USDA service center or other local partners.
- Organize and host workshops, field days, exhibit at farmer shows and conduct other outreach efforts to amplify partnership results and recruit new participants.
- Track, compile and report accomplishments for partnership accountability and growth

Required Knowledge, Skills and Abilities:
- Strong customer relation and interpersonal skills, ability to communicate effectively, and excellent attention to detail.
- Ability to make initial contacts and develop new relationships.
- Self-motivated and able to work independently from home office without direct supervision.
- Demonstrated knowledge of modern farm equipment, technology and agronomic and conservation practices specific within cotton and quail range.
- Commitment to maintain standards and address issues in a timely, professional manner.
• Working knowledge of common conservation programs and practices in Working Lands for Wildlife geography.
• Proven experience with precision Ag Software and ArcGIS or other mapping software with focus on MyJohnDeere and Deere Operations Center.
• Valid driver's license required; use of personal vehicle required (mileage reimbursement provided).

**Education and Experience Guideline:** Applicants for this position should possess a Bachelor's degree in Precision Agriculture, Agronomy, Ag Systems Technology, Ag Business, or a Natural Resources field and at least 2 years of working in the field. Candidates with an Associate degree and/or 5+ years of relevant industry experience will be considered. Direct experience working on a farm operation is strongly preferred. A passion for the agriculture, outdoors, conservation, wildlife and working directly with farmers and other ag and conservation professionals is highly beneficial.

**Starting Salary:** Compensation commensurate with experience + Health Benefits and Retirement Package.

**Contact:** Ryan Heiniger, Director of Agriculture & Conservation Innovations, rheiniger@pheasantsforever.org or 319.768.8348

**To Apply:** Visit our website at: www.quailforever.org/jobs

ONLY ONLINE APPLICATIONS WILL BE ACCEPTED. Please include your cover letter, resume and 3 references as a single Word document or PDF file on the Recruitment website.

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