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From: **Kathryn Stafford <stafford.2@osu.edu>**
Subject: **NE-167> Annotation for questionnaire**

Informative Articles About Key Constructs in the Family Business Questionnaire

Business as a way of life versus a way to make money

Davis-Brown, K. & Salamon, S. (1987). Farm families in crisis: An application of stress theory to farm family research. *Family Relations*, 36, 368-373.

Salamon, S. (1985). Ethnic communities and the structure of agriculture. *Rural Sociology*, 50,323-340.

McCubbin, H. I. & Patterson, J. M. (1983). The family stress process: The double ABCX model of adjustment and adaptation. In H. I. McCubbin, M.B. Sussman, & J. M. Patterson (Eds.), *Social Stress and the family: Advances and developments in family stress theory and research* (pp. 61-83). New York: Haworth Press.

In the abstract to their article Davis-Brown and Salamon state, "Loss of the farm due to the agricultural crisis is argued to result in differential responses by families, depending upon whether shared agricultural goals originate primarily from financial or familial motivations." They then propose a framework for "identifying contrasting capabilities and definitions possessed by families holding divergent agricultural goals," which is a combination of the farm management types developed by Salamon (1985) and the McCubbin & Patterson (1983) family stress model. The items in the family business questionnaire are a first attempt to design survey statements based on their proposed framework.

Work APGAR

A copy of the work APGAR which was modified for business owners can be found in :

Smilkstein, G., Ashworth, C., & Montano, D. (1982). Validity and Reliability of the family APGAR as a test of family function. *The Journal of Family Practice*, 15(2): 303-311.

Additional references for the family APGAR are:

Smilkstein, G. (1993). Family APGAR analyzed. *Family Medicine*, 25(5): 293-294.

Sawin, K. J. & Harrigan, M. P. (1995). *Measures of Family Functioning for Research and Practice*. New York: Springer Publishing Co.,pp.34-41.

Life Change Index Scale

The family business interview includes questions about the occurrence of the 10 life changes that require the most adjustment, as reported in an article by Holmes and Rahe (1967). The items are objective, in the sense that the change has or has not occurred and the respondent simply answers with a yes or no. The weights assigned to the numbers are relative and based on the length of time taken to adjust to the change and reestablish routines. The weights are not a measure of perceived stress.

Holmes, T. H. & Rahe, R. H. (1967). The social readjustment rating scale.
Journal of Psycho somatic Research, 11(2):213-218.