

## KATE BINZEN FULLER

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### EDUCATION

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**University of California, Davis, 2012** **Davis, CA**

*Doctorate in Agricultural and Resource Economics*

**University of California, Davis, 2008** **Davis, CA**

*Masters in Agricultural and Resource Economics*

**University of North Carolina, Asheville, 2006** **Asheville, NC**

*Bachelors of Arts in Economics and Mathematics*

### PROFESSIONAL EXPERIENCE

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**2020–present** **Montana State University** **Bozeman, MT**

*Associate Professor/Extension Specialist, Department of Agricultural Economics and Economics*

**2014–2020** **Montana State University** **Bozeman, MT**

*Assistant Professor/Extension Specialist, Department of Agricultural Economics and Economics*

**2006–2014** **University of California, Davis** **Davis, CA**

*Post-doctoral Researcher (2012–2014), Graduate Research Assistant (2007–2012),*

*Teaching Assistant (2006–2007), Department of Agricultural and Resource Economics*

**2002–2006** **University of North Carolina, Asheville** **Asheville, NC**

*Research Assistant, Department of Economics*

### PUBLICATIONS

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#### Refereed Journal Publications

21. Bastian, Christopher, Hernan Tejeda, Patrick Hatzenbuehler, Kate B. Fuller, John Hewlett, Ashlee Westerhold, and Shannon Sand. ["A Research-Based Extension Curriculum to Improve Negotiation Skills and Outcomes for Agricultural Stakeholders."](#) *In press at Applied Economics Teaching Resources.* ([Link is to pre-print.](#))
20. Staples, Aaron J., Carlos A. Fontanilla-Diaz, Kate B. Fuller, and Maria I. Marshall. 2022. ["Can we foster the future of Extension through \(friendly\) competition? The past, present and future of the Graduate Student Extension Competition."](#) *Applied Economics Teaching Resources.* 4(2): 29-44.
19. Belasco, Eric, and Kate B. Fuller. 2021. ["Who buys crop insurance? Predictors of the participation gap between organic and conventional farms."](#) *Applied Economic Perspectives and Policy.* 44(3): 1554:1572.

18. Fuller, Kate B., Joseph Janzen, and B. Munkhnasan. 2021. [“Farmland rental rates: Does organic certification matter?”](#) *Land Economics*. **97**(1): 80-106.
17. Fuller, Kate B., Chris McIntosh, and Nina Zidack. 2020 [“Valuing Disease Prevention in a Vegetatively Propagated Annual Crop: Benefits from the Montana Seed Potato Certification Program.”](#) *Plant Disease*. **104**: 2060-2067.
16. Sambucci, Olena, Julian Alston, Kate B. Fuller, and Jayson Lusk. 2019. [“The Pecuniary and Non-Pecuniary Costs of Powdery Mildew, and the Potential Value of Resistant Varieties in California.”](#) *American Journal of Enology and Viticulture*. **70**(2): 177–187.
15. Friskop, Andrew, Shashi Yellareddygar, Neil Gudmestad, Kate B. Fuller, and Mary Burrows. 2018. [“Low Benefits from Fungicide Use on Hard Red Wheat in Low-Disease Environments.”](#) *Plant Health Progress*. **19**(4): 288–294.
14. Mangold, Jane M., Kate B. Fuller, Stacy Davis, and Matthew J. Rinella. 2018. [“The Economic Cost of Noxious Weeds on Montana Grazing Lands.”](#) *Invasive Plant Science and Management*. **11**(2): 96–100.
13. Fuller, Kate B., Gary W. Brester, and Michael A. Boland. 2018. [“Genetic Engineering and Risk in Varietal Selection of Potatoes.”](#) *American Journal of Agricultural Economics*. **100**(2): 600–608.
12. Fuller, Kate B., James N. Sanchirico, and Julian M. Alston. 2017. [“The Spatial-Dynamic Benefits from Cooperative Pest Control in a Perennial Crop.”](#) *Journal of Agricultural and Resource Economics*. **42**(2): 127–145.
11. Alston, Julian M., Kate B. Fuller, James T. Lapsley, George Soleas, and Kabir P. Tumber. 2015. [“Splendide Mendax: False Label Claims About High and Rising Alcohol Content of Wine.”](#) *Journal of Wine Economics* **10**(3): 275–313.
10. Fuller, Kate B., Julian M. Alston, and Deborah A. Golino. 2015. “Economic Benefits from Virus-Screening: A Case Study of Grapevine Leafroll in the North Coast of California.” *American Journal of Enology and Viticulture*. **66**(2): 112–119. [Corrected article published 2019: 70](#)(2):139–146.
9. Alston, Julian M., Kate B. Fuller, Jonathan D. Kaplan, and Kabir P. Tumber. 2014. [“Assessing the Returns to R&D on Perennial Crops: The Costs and Benefits of Pierce’s Disease Research in the California Winegrape Industry.”](#) *The Australian Journal of Agricultural and Resource Economics*. **59**(1): 95–115.
8. Fuller, Kate B., Julian M. Alston, and Olena S. Sambucci. 2014. [“The Value of Powdery Mildew Resistance in Grapes: Evidence from California.”](#) *Wine Economics and Policy*. **3**: 90–107.
7. Tumber, Kabir P., Julian M. Alston, and Kate B. Fuller. 2013. [“Pierce’s Disease Costs California \\$104 Million per Year.”](#) *California Agriculture* **68**(1): 20–29.
6. Alston, Julian M., Kate B. Fuller, Jonathan D. Kaplan, and Kabir P. Tumber. 2013. [“The Economic Consequences of Pierce’s Disease and Related Policy in the California Winegrape Industry.”](#) *Journal of Agricultural and Resource Economics*, **38**(2): 269–297.

5. Fuller, Kate B., and Julian M. Alston. 2012. [“The Demand for California Winegrapes.”](#) *Journal of Wine Economics*. 7(2): 192–212.
4. Alston, Julian M., Kate B. Fuller, James T. Lapsley, and George Soleas. 2011. [“Too Much of a Good Thing?: Causes and Consequences of Increases in Sugar Content of California Wine Grapes.”](#) *Journal of Wine Economics*. 6(2): 139–159.
3. Blank, Steven, Karen Klonsky, Kate B. Fuller, Steve Orloff, and Daniel Putnam. 2009. [“Hay Harvesting Services Respond to Market Trends.”](#) *California Agriculture*. 63(3): 143–148.
2. Fuller, Kate B., Mahri Monson, Jennifer Ward, and Leah Greden Mathews. 2005. [“Can Nature Drive Economic Growth?”](#) *Review of Agricultural Economics*, 27(4): 621–629.
1. Fuller, Kate B. 2005. [“Measuring the Value of Place: A Case Study of Recent College Graduates.”](#) *Duke Journal of Economics*. Special Edition: Undergraduate Research Symposium.

## WORKING PAPERS

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- DelCurto, Molly, Eric Belasco, Kate B. Fuller, and Ashley Hungerford. “The Role of Premiums in Agricultural Insurance Decisions: Evidence from the Pasture, Rangeland, and Forage Insurance Program.” Under review.
- Wing, Hannah, Daniel Bigelow, and Kate B. Fuller. “Does the Conservation Reserve Program Incentivize Organic Conversion?” In preparation for submission.

## WORKS IN PROGRESS

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- Fuller, Kate B., Alexander Maas, Christopher McIntosh, and Deana Knuteson. “Potato Economics.” Chapter in preparation for inclusion in The Potato Soil Health Manual, a product of the NIFA-funded, interdisciplinary [Potato Soil Health Project](#).
- Tumber, Kabir, Kate B. Fuller, and Alexander Maas. “Northern Plains Organic Budgets for Hard Red Spring Wheat, Lentils, Nurse Barley, Alfalfa Establishment, Alfalfa Production, and Cover Crop Mix.” *In review for publication as an MSU Extension MontGuide*.
- Fuller, Kate B. “Regional Differences in U.S. Crop Insurance Participation and Coverage Levels.”
- Maas, Alexander, and Kate B. Fuller. “The economics of creeping perennial weed suppression in organic cropping systems.”
- Maas, Alexander, Kate B. Fuller, and Chris McIntosh. “Economic tradeoffs in soil health management practices in potato systems.”

## OTHER PUBLICATIONS

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### Book Chapters

3. Alston, Julian M., Kate B. Fuller, James T. Lapsley, and George Soleas. 2018. "Too Much of a Good Thing? Causes and Consequences of Increases in Sugar Content of California Wine Grapes." In: Ashenfelter, Orley, Olivier Gergaud, Karl Storchman, and William Ziemba (eds.) *Handbook of the Economics of Wine*, Vol. 1. Singapore: World Scientific.
2. Fuller, Kate B., David Kling, Kailin Kroetz, Noam Ross, and James S. Sanchirico. 2013. "Economics and Ecology of Open-Access Fisheries." In: Shogren, Jason F., (ed.) *Encyclopedia of Energy, Natural Resource, and Environmental Economics*, Vol. 2. Amsterdam: Elsevier.
1. Alston, Julian M., Kate B. Fuller, James T. Lapsley, George Soleas, and Kabir P. Tumber. 2013. "The High and Rising Alcohol Content of Wine." In: Giraud-Héraud, Eric, and Marie-Claude Pichery (eds.) *Wine Economics: Quantitative Studies and Empirical Application*. London: Palgrave MacMillan.

#### Extension and Outreach

(Note: <sup>†</sup> indicates that an Extension and Outreach publication has been peer reviewed.)

28. AgEconMT.com. Contributed 50+ blog posts and podcasts since 2016.
27. Fuller, Kate B. "What is the Farm Service Agency?"<sup>†</sup>. Montana State University Extension MontGuide no. MT202210AG.
26. Tharp, Cecil, Jane Mangold, Adam Sigler, Hayes Goosey, Kevin Wanner, Kate B. Fuller, George Haynes, Clain Jones Megan Van Emon, and Michelle Grocke. 2021. "[MSU Extension Drought Resources in Montana](#)." MSU Extension Ag Alert.
25. Fuller, Kate B., Jeff Mosley, and Molly DelCurto. 2021.<sup>†</sup> [Animal Unit Month \(AUM\) Lease Rates](#). Montana State University Extension MontGuide no. MT202103AG.
24. Haynes, George, and Kate B. Fuller. 2020. "Farming and Ranching: Price Declines and Exports Make for a Challenging Year." In 2020 Montana Bureau of Business and Economic Research Economic Report.
23. Hewlett, John H. and Kate B. Fuller. 2020. "[Why Negotiate?](#)" Western Extension Committee Negotiation in Agriculture Series, Winter 2020.
22. Fuller, Kate B. and John Hewlett. 2020. "[Questions to Answer Before Meeting](#)" Western Extension Committee Negotiation in Agriculture Series, Winter 2020.
21. Fuller, Kate B. and John Hewlett. 2020. "[Planning and Preparing for Your Discussion](#)" Western Extension Committee Negotiation in Agriculture Series, Winter 2020.
20. Hewlett, John H. and Kate B. Fuller. 2020. "[Understanding Frames and Framing](#)" Western Extension Committee Negotiation in Agriculture Series, Winter 2020.
19. Fuller, Kate B. 2019. "[New Online Tool for Tracking Wheat Prices and Basis](#)." *Lives and Landscapes*. Spring 2019.
18. Haynes, George, and Kate B. Fuller. 2019. "Farming and Ranching: Worries about Tariffs and International Trade." In 2019 Montana Bureau of Business and Economic Research Economic Report.

17. Fuller, Kate B. 2018.<sup>†</sup> *A Contributions Approach to Pasture Leasing: Using the Pasture Lease Calculator*. Montana State University Extension MontGuide no. MT201815AG.
16. Griffith, Duane, and Kate B. Fuller. 2018. "Economic Decisions After Wildfire." In Van Emon, Megan (ed.) *After Wildfire*. MSU Extension Guide. *Original article by Duane Griffith; updated by Kate B. Fuller*.
15. Fuller, Kate B., Gary Brester, and Michael Boland. 2018. "Risk and Reward: Genetic Engineering and Economic Risk in Varietal Selection of Potatoes." *Potato Grower*. Published online June 2.
14. Haynes, George, and Kate B. Fuller. 2018. "Farming and Ranching: Low Prices Hit Home." In 2018 Montana Bureau of Business and Economic Research Economic Report.
13. Haynes, George, and Kate B. Fuller. 2017. "Montana Agricultural Outlook." In 2017 Montana Bureau of Business and Economic Research Economic Report.
12. Fuller, Kate B., and Jane Mangold. 2017. <http://msuextension.org/magazine/articles/2357> *Lives and Landscapes*. (Note: Previously *Big Sky Small Acres*.) Spring/Summer.
11. Hewlett, John, Kate Fuller, Stuart Nakamoto, Shannon Neibergs, Kate Painter, Clark Seavert, Dawn Thilmany, Hernan Tejeda, and Jo Ann Warner. 2016. "2016 Western Extension Committee Ag Industry Survey." A *Western Extension Committee* publication.
10. Fuller, Kate B., and Rachel Endecott.<sup>†</sup> 2016. *Beef Cattle Share Leases*. Montana State University Extension MontGuide no. MT201607AG.
9. Alston, Julian M., Kate B. Fuller, James T. Lapsley, George Soleas, and Kabir P. Tumber.<sup>†</sup> 2016. "Vinum Verum Viribus? Systematic Errors in Wine Alcohol Labels." *Agricultural and Resource Economics Update*, Giannini Foundation of Agricultural Economics, University of California. **19**(4): 1–4.
8. Haynes, George, Kate B. Fuller, and Vince Smith. 2016. "Agricultural Outlook for Montana: Producers Adjust to Lower Grain and Cattle Prices." In 2016 Bureau of Business and Economic Research Montana Agricultural Outlook.
7. Fuller, Kate B., and Jeff Mosely.<sup>†</sup> 2016. *Grazing Leases*. Montana State University Extension MontGuide no. MT201601AG.
6. Fuller, Kate B., George Haynes, James B. Johnson, and Vince Smith.<sup>†</sup> 2015. *Noninsured Crop Disaster Assistance Program (NAP)*. Montana State University Extension MontGuide no. MT201501AG.
5. Fuller, Kate B., Vince Smith, and George Haynes. 2014. *New Programs in the 2014 Farm Bill: Price Loss Coverage, Agricultural Risk Coverage and the Supplementary Coverage Options for Montana Farms and Ranches*. Bozeman, Montana: Agriculture Policy and Marketing Center, Policy Paper No. 46.
4. Fuller, Kate B., Julian M. Alston, and Olena S. Sambucci.<sup>†</sup> "Implantation de cepages résistants à l'oidium en Californie." 2015. *Revue des Oenologues*, no. 157S. (In French.)

3. Fuller, Kate B., Julian M. Alston, and Olena S. Sambucci.<sup>†</sup> 2014. [“The Value of Powdery Mildew Resistance in Grapes: Evidence from California.”](#) *Agricultural and Resource Economics Update*, Giannini Foundation of Agricultural Economics, University of California. **17**(5): 1–4.
2. Fuller, Kate B. [“The Value of Powdery Mildew Resistance in Grapes: Evidence from California.”](#) 2014. *LOCA (The Wines of Lodi, California) Coffee Shop*. (Blog). (Reblogged by Lewis Purdue/Wine Industry Insight and Wine Industry Advisor, and featured on the VitisGen website).
1. Fuller, Kate B., and Julian M. Alston.<sup>†</sup> 2013. [“The Elasticity of Demand for California Winegrapes.”](#) *Agricultural and Resource Economics Update*, Giannini Foundation of Agricultural Economics, University of California. **16**(4): 5-8.

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## WEB CONTENT

- [Negotiation in Agriculture](#). December 2020–present.
- [Montana Wheat Basis Database](#). December 2018–present.
- [Montana State University Extension Crop and Livestock Insurance Website](#). March 2017–present.
- [AgEconMT](#): Montana State University Agricultural Economics Outreach Website. August 2016–present.
- [Montana State University Extension Ag Land Leasing Website](#). October 2015–present.
- [Montana State University Extension Econ Tools Website](#). October 2015–present.
- [Montana State University Extension Farm Policy Website](#). Summer 2015–present.
- [Montana State University Extension Farm Management Website](#). 2014–present.
- [Montana State University Extension Farm Bill Website](#). 2014–present. (Now Farm Policy Website.)

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## ACADEMIC PRESENTED PAPERS AND POSTERS

- Agricultural and Applied Economics Association. Austin, TX, July-August, 2021.
- European Agricultural Economics Association Conference. Virtual, May 2021.
- Impact Analyses and Decision Strategies for Agriculture (Multistate Project NC-2014) Conference, Atlanta, GA, July 2019.
- Montana State University Extension Annual Conference, Bozeman, MT, October 2018.
- Western Agricultural Economics Association Meeting, Anchorage, AK, June 2018.
- European Association of Agricultural Economics, Parma, Italy, September 2017.
- Agricultural and Applied Economics Association, Chicago IL, July–August 2017.

- Western Agricultural Economics Association, Incline Village, CA, July 2017.
- Australian Agricultural and Resource Economics Society, Brisbane, Australia, February 2017.
- Impact Analyses and Decision Strategies for Agriculture (Multistate Project NC-2014) Conference, Tampa, FL, February 2017.
- Western Agricultural Economics Association, Victoria, Canada, June 2016.
- Montana State University Extension Annual Conference, Bozeman, MT, October 2015.
- Australian Agricultural and Resource Economics Society Annual Meeting, Rotorua, New Zealand, February 2015.
- Montana State University Extension Annual Conference, Bozeman, MT, October 2014.
- Pests, Germs and Seeds: Conference on the Economics of Policies, Programs, and Technologies for Managing Agricultural Pests and Diseases, Davis, CA, March 2014.
- Current Wine and Wine Grape Research Conference, Davis, CA, February 2014.
- Foundation Plant Services Annual Meeting, Davis, CA, November 2013
- Agricultural and Applied Economics Association, Washington DC, August 2013.
- American Society for Enology and Viticulture, Monterey, CA, June 2013.
- Western Agricultural Economics Association, Monterey, CA June 2013.
- Western Economics Association International, San Francisco, CA, July 2012.
- Western Agricultural Economics Association, Park City, UT, June 2012.
- American Association of Wine Economists. Princeton, NJ, June 2012
- Agricultural and Applied Economics Association, Pittsburgh, PA, July 2011.
- Western Economics Association International, San Diego, CA, June 2011.
- World Conference on Natural Resource Modeling, Ottawa, Canada, June 2011.
- Agricultural and Applied Economics Association, Denver, CO, July 2011.
- California Department of Food and Agriculture Pierce's Disease Symposium, San Diego or Sacramento, each December, 2008–2011.
- American Association of Wine Economists, Davis, CA, June 2010

#### **SELECTED EXTENSION PRESENTATION SERIES**

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- *Montana Agricultural Outlook/Year in Review*. 2021: Presented in one location and one virtual event to approximately 1000 participants. 2020: Presented in 3 locations and to a virtual audience to a total of 900 participants in 2020. 2019: Presented in 4 locations to a total of 690 participants. 2018: Presented in 7 locations to a total of 950 participants. 2017: Presented in 2 locations to a total of 80 attendees. 2016: Presented in one location to approximately 100 producers. 2015: Presented in 3 locations to a total of 540 attendees.
- *Montana Agricultural Land Leasing and Land Values*. Presented in 21 locations in 2016-2017 to a total of approximately 900 producers and landowners. Several presentations per year since then until present, reaching an average of approximately 100 producers and landowners.
- *The Economics of COVID-19 in Montana*. Co-organized seven-part virtual series, presented two webinars. A total of 443 people participated in these workshops.
- *Montana: New Crops and Within-County Variability* Presented during the Farm Bill Education Conference to 150 participants in 2019.
- *Farm Management 101*. Organized and presented in 16 two-day workshops across Montana to a total of 245 participants in years 2017–2020.
- *The Value of Montana Seed Potato Certification*. Presented in 2 locations to a total of 225 participants at the Idaho Seed Seminar and the Idaho Potato Conference in January 2017.
- *Calculating your Costs of Production*. Presented in 9 locations to a total of 317 producers in January 2017.
- *Risk Management and Crop and Livestock Insurance*. Organized and presented in 5 half-day workshops in reservation communities and several other locations, 2016–2017.
- *The Latest Farm Bill*. Montana Ag Live, special guest. October 2015.
- *Montana State University Extension and Montana Farm Service Agency 2014 Farm Bill Producer Education Meetings*. Presented in 25 locations (as part of a 28-location tour across Montana), to over 3,200 producers, Farm Service Agency and Extension staff in 2014-2015.

## GRANT ACTIVITY

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- Belasco, Eric, Jeff Schahczenski, Kate B. Fuller, Tina Saitone, and Brittney Goodrich. 2022–2025. “Assisting Farmers and Ranchers with Assessing and Mitigating Insurable Weather and Climate Risks in the Southwest and Northern Plains.” USDA AFRI. \$1.5 million. Principal Investigator.
- Menalled, Fabian, Alan Dyer, Jed Eberley, Kate B. Fuller and Tim Seipel. 2021–2024. “Interacting agricultural pests: Joint management of *Bromus tectorum* and *Fusarium* crown rot in small grain systems.” \$199,946. Principal Investigator.
- Smith, Craig, Joel Schumacher, and Kate B. Fuller. 2019–2022. “Fostering a Culture of Sustainability in American Indian Agriculture for Current and Future Generations.” USDA 2501. Subcontract to MSU: \$163,020. Full grant amount: \$698,808. Principal Investigator.



- Smith, Craig, Kate B. Fuller, George Haynes, and Vince Smith. 2019. “Agricultural Sustainability for American Indians in the Great Plains.” USDA 2501. Subcontract to MSU: \$55,000. Full grant amount: \$196,300. Co-Principal Investigator.
- Fuller, Kate B., Joel Schumacher, George Haynes, and Eric Belasco. 2018–2020. “Risk Management in Montana’s Rural Ag Communities,” USDA Risk Management Agency. \$98,804. Principal Investigator.
- Rosen, Carl, Courtney Jahn, Jane Stewart, Noah Rosenzweig, Kurt Steinke, Lisa Tiemann, Neil Gudmestad, Andrew Robinson, Kenneth Frost, Amber Moore, Christopher McIntosh, Brenda Schroeder, Michael Thornton, Kate B. Fuller, Linda Kinkel, Jianjun Hao, Richard Lankau, Matthew Ruark, Cynthia Gleason, Robert Larkin, Andrew McGuire, Robert Heinse, Alex Maas, Ashlee Westerhold, Jeff Miller, and James Crants. 2018–2022. “Enhancing Soil Health in U.S. Potato Production Systems,” USDA NIFA SCRI. Subcontract to MSU: \$75,519. Full grant amount: \$8 million. Principal Investigator.
- Carr, Patrick, Fabian Menalled, Perry Miller, John Gaskin ; Greta Gramig, Ian Burke, Anton Bekkerman, Irene Grimberg, Timothy Seipel, Kate B. Fuller, Emily Meccage, Zachariah Miller, Alice Formiga, Thomas Murphy, Jed Eberly, and Heather Estrada. 2019–2022. “CREEP STOP: Integrating Biological, Cultural and Mechanical/Physical Tools for Long-Term Suppression of Creeping Perennial Weeds in Northern Great Plains and Pacific Northwest Cropping Systems.” USDA NIFA OREI. Subcontract to MSU Department of Ag Econ and Econ: \$93,896. Full grant amount: \$1,999,985. Principal Investigator.
- Fuller, Kate B., and Anton Bekkerman. 2019. “Wheat and Barley Variety Survey.” Montana Wheat and Barley Committee. \$15,000. Principal Investigator.
- Charkowski, Amy, Adam Heuberger, Bryan Swingle, Chris McIntosh, Jay Hao, Kasia Duellman, Kate B. Fuller, Keith Perry, Kenneth Frost, Melanie Filiatrault, Nicole Perna, Noah Rosenzweig, Robert Brueggeman, Steve Johnson, Andy Jensen, Alan Westra, Gerhard Bester, John Nordgaard, Milt Carter, Patrick Kole, and Ryan Kraybill. 2017–2021. “Integrating Next Generation Technologies for Blackleg and Soft Rot of Potato.” USDA NIFA SCRI. Subcontract to MSU: \$34,492. Full grant amount: \$2,538,539. Principal Investigator.
- Fuller, Kate B., and Anton Bekkerman. 2018. “Variety Survey.” Montana Wheat and Barley Committee. \$15,000. Principal Investigator.
- Bekkerman, Anton, and Kate B. Fuller. 2018. “Improving Producer Access to Market Price and Basis Information.” Montana Wheat and Barley Committee. \$14,968. Co-Principal Investigator.
- Menalled, Fabian, Amy Trowbridge, David Weaver, Timothy Seipel, Maryse Bourgault, Carl Yeoman, Suzanne Ishaq, Darren Boss, Kate Fuller, Ylva Lekberg, and Irene Grimberg. 2018–2020. “Diversifying Cropping System through Cover Crops and Targeted Grazing. Understanding the Consequences of Plant-Microbe- Insect Interactions in Semi-Arid Agroecosystem.” USDA NIFA AFRI. Collaborator.

- Mangold, Jane, Kate B. Fuller, and Lisa Rew. 2017–2018. “Impacts of invasive annual grasses on forage, biodiversity, and litter decomposition rates.” Montana Noxious Weed Trust Fund. \$35,751. Co-Principal Investigator.
- Fuller, Kate B., Eric Belasco, and George Haynes. 2016–2017. “Risk Management Education for Traditionally Underserved Groups in Montana: Specialty Crop Producers, Organic Producers, and American Indians,” USDA Risk Management Agency. \$95,750. Principal Investigator.
- Fuller, Kate B. 2015–2017. “Economic Benefits from Certified Virus-Screened Potatoes,” Specialty Crop Block Grant. \$32,888. Principal Investigator.
- Bekkerman, Anton, and Kate B. Fuller. 2015–2016. “Improving Accuracy and Access to Crop Production Economics Decision Tools for Montana Grains Producers.” Montana Wheat and Barley Committee. \$16,187. Co-Principal Investigator.
- Fuller, Kate B., and Jane Mangold. \$13,378. “Economic Impact of Noxious Weeds on Grazing Capacity of Montana Rangeland.” Noxious Weeds Trust Fund, 2015–2016. Principal Investigator.

## **SELECTED SERVICE**

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### *Select National and Regional Committees*

- Agricultural and Applied Economics Association
  - Extension Graduate Student Competition: Chair. 2017–present.
  - Topic Leader for Selected Paper Reviews. 2020–present.
  - Committee on the Status of Women in Agricultural Economics Awards Committee: Member. 2020–present.
  - Committee on the Status of Women in Agricultural Economics/Committee on the Status of Blacks in Agricultural Economics Building the Pipeline Mentorship Program Committee: Member. 2021–present.
  - Australasia Section: Chair. 2019–present.
  - Australasia Section: Secretary-Treasurer. 2017–2019.
- Western Agricultural Economics Association
  - Director: 2020–present
  - Council Representative for Montana. 2015–present.
  - Topic Leader for Selected Paper Reviews. 2018–2019.
- Australian Agricultural and Resource Economics Association, North American Branch, President, 2019–present.
- Western Extension Committee, Selected Paper and Symposium Proposal Review Committee: Member. 2017–present.

### Select Reviewer, Moderator, and Judging Activity

- **Journal reviewer:** *American Journal of Potato Research, Applied Economic Perspectives and Policy, Australian Journal of Agricultural and Resource Economics, California Agriculture, Canadian Journal of Agricultural Economics, Choices, Economic Entomology, Geneva Papers on Risk and Insurance, Journal of Agricultural and Resource Economics, Journal of Wine Economics, Montana State University Extension MontGuides, United States Geological Survey Socioeconomic Reports, Wildlife Research, Wine Economics and Policy.*
- Journal of Agricultural and Resource Economics, Editorial Council Member 2021–present.
- Agricultural and Applied Economics Association Annual Meeting: Moderator, 2017–present.
- MSU Research Expansion Fund Project Proposal Reviewer: ongoing.
- Agricultural and Applied Economics Association, Selected Paper Topic Leader, 2021.
- Western Agricultural Economics Association, Selected Paper Topic Leader, 2018–2019.
- Agricultural Experiment Station: External Reviewer (one project proposal, 2017).
- Agricultural and Applied Economics Association Annual Meeting: Abstract Reviewer, 2017–2018.
- Agricultural and Applied Economics Association Extension Graduate Student Competition: Judge, July 2017.
- Western Agricultural Economics Association Annual Meeting: Abstract Reviewer, 2017.
- Agricultural and Applied Economics Association Academic Bowl: Judge, July 2016
- Western Agricultural Economics Association Annual Meeting: Moderator, June 2016.
- Western Agricultural Economics Association, Annual Meeting: Associate Topic Editor for Agri-Marketing, Demand, and Price Analysis, 2016.
- Agricultural and Applied Economics Association Annual Meeting, Moderator, August 2015.
- Agricultural and Applied Economics Association Annual Meeting, Moderator, August 2014.

### Departmental, Extension, and University Service

- **Montana State University**
  - Department of Agricultural Economics and Economics: Awards Committee Member, 2020–2021.
  - University Grievance Committee, Representative for College of Agriculture, 2019–present.
  - Extension: Excellence in Extension Programming Committee, 2017–present.

- Agricultural Experiment Station: Proposal Committee Member, 2016. (Proposal by Whit Stewart.)
  - Department of Agricultural Economics and Economics: Advisory Committee Member, 2016–2018.
  - Department of Agricultural Economics and Economics: Department Head Search Committee Member, 2016–2017.
  - Extension Climate Science Working Group: Member, 2014–present.
  - Future Farmers of America Prepared Speaking Competition: Judge, March 2016.
  - Department of Agricultural Economics and Economics: Faculty Search Committee Member, Fall 2015–Spring 2016.
  - Project LAUNCH: Research Associate Search Committee Member, Fall 2015.
  - Agricultural Experiment Station: Proposal Committee Member, 2015. (Proposal by Macdonald Burgess.)
  - Graduate School: Graduate Student Representative for Ph.D. Dissertation Defense, 2015. (Student: Afaf Naseer.)
  - Extension: Booth Host, Women Stepping Forward for Ag Conference (2014), Montana Stock Growers Conference (2015) and Montana Wool Growers Conference (2015).
- **University of California, Davis**
    - Department of Agricultural and Resource Economics: Graduate Student Association Vice President, 2007–2008
    - Department of Agricultural and Resource Economics: Graduate Student Mentor, 2008–2009
    - Agricultural Sustainability Institute: Student Farm Volunteer, 2013

## **PROFESSIONAL AFFILIATIONS**

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- Applied and Agricultural Economics Association
- Australian Agricultural and Resource Economics Society
- Epsilon Sigma Phi (Extension professional development organization)
- European Association of Agricultural Economics
- Minorities in Agriculture, Natural Resources, and Related Sciences
- Montana Association of County Agricultural Agents
- National Association of County Agricultural Agents
- NC-1034: Impact Analyses and Decision Strategies for Agricultural Research

- Western Agricultural Economics Association

## ACADEMIC AND PROFESSIONAL HONORS

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- Agricultural and Applied Economics Association Agricultural Finance and Management Section Outstanding Research Award, 2022. (Award for "Farmland Rental Rates: Does Organic Certification Matter?")
- Western Agricultural Economics Association Extension Program Award, 2021. (Award for land leasing programming.)
- Western Extension Committee Young Professional Award, July 2017.
- Western Agricultural Economics Association Extension Award, July 2017. (Part of a team award with the AgEconMT.com team.)
- National Association of County Agricultural Agents: Search for Excellence Award in Farm and Ranch Financial Management, July 2016. (National Finalist, State and Regional Award Winner.)
- Montana State University Provost's Award for Excellence in Outreach Award for Montana Farm Bill Producer Education, October. 2015. (Nominated.)
- Epsilon Sigma Phi (Extension professional development organization). Team Award for Montana Farm Bill Producer Education. 2015.
- Australian Agricultural and Resource Economics Society Heading South Award. 2015.
- Organization Internationale de la Vigne et du Vin: Prix de OIV, Actes de Symposia. (International Organization of Vine and Wine: Prize for Book Based on Symposium Proceedings.) for *Wine Economics: Quantitative Studies and Empirical Applications*. (Book includes the chapter "The High and Rising Alcohol Content of Wine," coauthored with Julian Alston, Kabir Tumber, and George Soleas). July 2014.
- American Association of Wine Economists Best Paper Award. 2011 (Joint work with Julian Alston, Jim Lapsley, and George Soleas, and Kabir Tumber).
- Resource Modeling Association Graduate Student Prize. 2011.
- Western Economics Association International Dissertation Workshop Fellowship. 2011.
- Henry A. Jastro Graduate Research Scholarship Award. 2010–2012.
- Agricultural and Applied Economics Association Young Professional and Graduate Student Travel Award. 2010.
- University of North Carolina, Asheville Mathematics Department Special Distinction in Applied Mathematics Award. 2006.
- University of North Carolina, Asheville Economics Department Performance Award. 2005.
- Omicron Delta Epsilon (Economics honor society). 2005.