



Application for Enrollment

ExporTech™ is an export acceleration program for executives of manufacturing and technology firms, organized by the Montana Manufacturing Extension Center (MMEC) and presented in collaboration with the following partners:



This application will be used to select a group of program participants. Selection will be made on the basis of: a) fit with the program objectives, which is aimed at helping companies become more proactive and aggressive in pursuing international growth; and b) the company's commitment of management time to the program. In addition, direct competitors will not be invited to participate in the same round. This program is designed for CEOs and VPs that have overall responsibility to lead international growth.

Company: _____ Website: _____
Address: _____

Contact:

Name: _____ Title: _____
Direct Phone: _____ E-mail: _____

Additional Participant (recommended)

Name: _____ Title: _____
Direct Phone: _____ E-mail: _____

Additional Participant (recommended)

Name: _____ Title: _____
Direct Phone: _____ E-mail: _____

Company Information: *(Information will be kept confidential)*

Describe Your Product/Service: _____
Describe Your Markets/Customers: _____
No. of Employees: _____ Annual Sales: _____ Sales Goal (\$) for Next Year: _____
International Sales: _____ Int'l Sales Goal (\$) for Next Year: _____
Percentage of Total Sales from International: _____ Years of Export Experience: _____

What Countries Do You Currently Sell To? _____

Have You Had Inquiries From Countries Where You Don't Currently Sell? _____

Do You Have a Country or Region of Interest for Growth or Expansion? _____

What Do You See as Your Company's Key Challenges in Exporting/International Sales?

1. _____

2. _____

3. _____

Beyond Exporting, What Are Your Company's Overall three Key Challenges In Order of Priority?

1. _____

2. _____

3. _____

What Are Your Goals for Participation in the ExporTech™ Program? _____

Is your company's leadership ready to commit staff and resources to developing export markets? _____

Please Read Carefully and Sign Your Acceptance

The total program cost is over \$4,500 per company, however due to investment by State and Federal partners, we are able to offer the program at \$3,500 per company (due upon notification of acceptance to the program.)

Enrollment is limited to 8 companies. Therefore, your commitment to fully participate is required and essential to the program success for you and for your peer participants.

YES, I am interested in being considered for the ExporTech™ program starting on February 28, 2017.

- Upon notification of acceptance to the program I agree to pay \$3,500, the subsidized cost to my company.
- To maximize the benefit of the program and to satisfy funding expectations, I agree to:
 - Attend the 3 full days
 - Complete the tasks between meetings to prepare an export plan
- I understand that there will be no direct competitors in my group and that a Non-Disclosure Agreement will be signed by all participants.

Program Dates _____

Signature: _____ Date: _____

Application Deadline February 20, 2017
Please submit the completed application by email or fax
to: Jenni West
Email: Jenniwest@montana.edu
Fax: 406-994-3391