

Ian M. Handley
Curriculum Vitae
September, 2011

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Education

Postdoctoral Fellow

2003-2005, Department of Psychology, University of Florida, Gainesville, FL.
Postdoctoral Mentor: Dolores Albarracín

Ph.D. 2003, Experimental Psychology (Social Track), Ohio University, Athens, Ohio.
Dissertation Title: *Source Mere Exposure and Persuasion.*

M.S. 2000, Experimental Psychology (Social Track), Ohio University, Athens, Ohio.
Thesis Title: *Affect, information gain and processing: A test of the hedonic contingency hypothesis.*

B.S. 1997 (cum laude), Psychology, The Ohio State University, Columbus, Ohio.

Academic Employments

Assistant Professor: August 2005-Present.

Department of Psychology, Montana State University

Assistant Scientist/Postdoctoral Fellow for Dolores Albarracín: August 2003-May 2005.

Department of Psychology, University of Florida

Instructor: 2002 (Fall)-2003 (Spring).

Department of Psychology, Ohio University

Teaching Assistantship (Instructor): 2001 (Winter), 2002 (Winter, Spring).

Department of Psychology, Ohio University

Statistical Consultant: 2000 (Summer).

Ohio University Pre-college Program

Moates Fellow: 2000.

Department of Psychology, Ohio University

Graduate Assistantship: 1997-1999 (Fall), 2000 (Fall), 2001 (Spring).

Department of Psychology, Ohio University

Peer-Reviewed Publications (* denotes current or former student co-author)

- Handley, I. M., & *Goss, R. J.** (in press). How mental simulations of the future and message-induced expectations influence purchasing goals. *Psychology and Marketing*.
- Handley, I. M., & *Runnion, B. C.** (in press). Evidence that unconscious thinking influences persuasion based on argument quality. *Social Cognition* (Special Issue: Unconscious Thought and Decision Making).
- Albarracín, D., & **Handley, I. M.** (2011). The time for doing is not the time for change: Effects of general action and inaction goals on attitude accessibility and attitude change. *Journal of Personality and Social Psychology* 100, 983-998.
- Noguchi, K., **Handley, I. M., & Albarracín, D.** (2011). Participating in politics resembles physical activity: General action patterns in international archives, US archives, and experiments. *Psychological Science*, 22, 235-242.
- Miller, A. K., **Handley, I. M., Markman, K. D., & Miller, J. H.** (2010). Deconstructing self-blame following sexual assault: The critical role of cognitive processing. *Violence Against Women*, 16, 1120-1137.
- Handley, I. M., Albarracín, D., Brown, R. D., Li, H., Kumkale, E. C., & Kumkale, G. T.** (2009). When the expectations from a message will not be realized: Naïve theories can eliminate expectation-congruent judgments via correction. *Journal of Experimental Social Psychology*, 45, 933-939.
- Smith, J. L., Wagaman, J., & **Handley, I. M.** (2009). Keeping it dull or making it fun: Task variation as a function of promotion versus prevention focus. *Motivation and Emotion*, 33, 150-160.
- Albarracín, D., **Handley, I. M., Noguchi, K., McCulloch, K. C., Li, H., Leeper, J., Brown, R. D., Earl, A., & Hart, W. P.** (2008). Increasing and decreasing motor and cognitive output: A model of general action and inaction goals. *Journal of Personality and Social Psychology*, 95, 510-523.
- Miller, A. K., Markman, K. D., & **Handley, I. M.** (2007). Self-blame among sexual assault victims prospectively predicts re-victimization: A perceived sociolegal context model of risk. *Basic and Applied Social Psychology*, 29, 129-136.
- Lassiter, G. D., Munhall, P. J., Berger, I. P., Weiland, P. E., **Handley, I. M., & Geers, A. L.** (2005). Attributional complexity and the camera perspective bias in videotaped confessions. *Basic and Applied Social Psychology*, 27(1), 27-35.
- Handley, I. M., Lassiter, G. D., Nickell, E. F., & Herchenroeder, L. M.** (2004). Affect and automatic mood maintenance. *Journal of Experimental Social Psychology*, 40, 106-112.

Geers, A. L., **Handley**, I. M., & McLarney, A. (2003). Discerning the role of optimism in persuasion: The valence-enhancement hypothesis. *Journal of Personality and Social Psychology*, *85*, 554-565.

Lassiter, G. D., Beers, M. J., Geers, A. L., **Handley**, I. M., Munhall, P. J., & Weiland, P. (2002). Further evidence of a robust point-of-view bias in videotaped confessions. *Current Psychology (thematic issue on jury simulation and eyewitness testimony studies)* *21*, 265-288.

Handley, I. M., & Lassiter, G. D. (2002). Mood and information processing: When happy and sad look the same. *Motivation and Emotion*, *26*, 223-255.

Lassiter, G. D., Geers, A. L., **Handley**, I. M., Weiland, P. E., & Munhall, P. J. (2002). Videotaped interrogations and confessions: A simple change in camera perspective alters verdicts in simulated trials. *Journal of Applied Psychology*, *87*, 867-874.

Lassiter, G. D., Munhall, P. J., Geers, A. L., **Handley**, I. M., & Weiland, P. E. (2001). Criminal confessions on videotape: Does camera perspective bias their perceived veracity? *Current Research in Social Psychology*, *7*, (1), 1-10 <http://www.uiowa.edu/~grpproc>.

Lassiter, G. D., Munhall, P. J., Geers, A. L., Weiland, P. E., & **Handley**, I. M. (2001). Accountability and the camera perspective bias in videotaped confessions. *Analyses of Social Issues and Public Policy*, *1*, 53-70.

Lassiter, G. D., Geers, A. L., Munhall, P. J., **Handley**, I. M., & Beers, M. J. (2001) Videotaped confessions in the courtroom: Guilt is in the eye of the camera. In M. P., Zanna, (Ed), *Advances in Experimental Social Psychology*, (Vol. 3, pp. 189-254). New York: Academic Press.

Shelly, R. K., **Handley**, I. M., Baer, J., & Watson, S. (2001). Groups and affect: Sentiments, emotions, and performance expectations. *Current Research in Social Psychology*, *6*, (10), 135-150 <http://www.uiowa.edu/~grpproc>.

Manuscripts Under Review

Handley, I. M., Rasinski, H. M., Fowler, S. L., Helfer, S. G., & Geers, A. L. (*International Journal of Behavioral Medicine*). *Beliefs about expectations moderate the influence of expectations on pain perception.*

Manuscripts Under Revision (* denotes current or former student co-author)

Handley, I. M., Bartak, C. P., *Goss, R., J., & *Dood, T. L. (under revision). *Warm glows and dark clouds: Affect cues familiarity.* Target Journal: *Journal of Experimental Social Psychology*.

Manuscripts in Preparation (* denotes current or former student co-author)

Handley, I. M., & Carroll, P. J. (Manuscript in preparation). *The derogation of negative feedback: Self-serving or face-saving?* Target Journal: *Psychological Science*.

Handley, I. M., *Sollars, C. M., & *Close, S. (Manuscript in preparation). *Accuracy motivation can reduce placebo responding.* Target Journal: *Journal of Behavioral Medicine*.

Earl, A., Hart, W., Albarracín, D., & **Handley, I.M.** (Manuscript in preparation). *Establishing a hierarchy of goals: Examining the differential effects of meta-goals, regulatory focus, and specific goals on decision-making.*

Handley, I. M., *Dunkel, R., *Yosai, E., *Runnion, B. C., & *Jackson, J. (Manuscript in preparation). *Unconscious thought and attitude change: Persuasion despite distraction.* Target Journal: *Social Psychological and Personality Science*.

Handley, I. M., *Bussi, P., & *Sollars, C. M. (Manuscript in preparation). *Cognitive dissonance explains the over-justification effect.* Target Journal: *Social Psychological and Personality Science*.

Handley, I. M., & Lassiter, G. D. (Manuscript in preparation). *Source mere exposure and persuasion.* Target Journal: *Personality and Social Psychology Bulletin*.

Grant Activity

Handley, I. M. (PI), & Smith, J. L. (PI), 2010. *Increasing Breastfeeding among Low Income Mothers: Correcting Expectation Biases.* R21 proposal submitted to the National Institutes of Health. **Total Requested: \$284,871.** Proposal was not funded.

Handley, I. M. (PI), 2009. *Stringent Tests for the Quality of Decisions and Attitudes Formed Through Unconscious Thought.* Proposal submitted to the National Science Foundation. **Total Requested: \$188,316.** Proposal was not funded.

Handley, I. M. (PI), 2009. *Identifying Factors that Influence Meta-cognitive Reversals of the Placebo Effect.* Proposal was funded by Montana IDeA Network of Biomedical Research Excellence (INBRE; which is awarded by the National Center for Research Resources [NCR] division of the National Institutes of Health [NIH]). **Direct Costs granted (2009-2011): \$60,000.**

Handley, I. M. (PI), 2009. *Positive Affect-Maintenance: Exploring Mediation, Resolving Contradictions, and Further Effects.* Proposal submitted for a Scholarship and Creativity Grant for the Advancement of the Arts, Humanities, and Social Sciences through Montana State University. **Total Requested: \$21,576.36.** Proposal was not funded.

Handley, I. M. (PI), 2008. *Establishing the Existence, Effects, and Implications of Automatic Affect-Maintenance Goals triggered by Positive Affect.* Proposal submitted to the National Science Foundation. **Total Requested: \$148,799.** Proposal was not funded.

Conference Presentations (* denotes current or former student co-author)

Symposia

Chair, with Albarracín, D. *Expectations and Outlooks for Future Affect* (October 2004). Held at the 2004 meeting of the Society for Experimental Social Psychology, Fort Worth, TX.

Papers

*Close, S., & Handley, I. M. (Aug. 2011). *Accuracy goals moderate the manifestation of the placebo effect.* Talk presented at the summer McNair Conference at the University of California – Berkley.

Handley, I. M. (May 2007). *Channeling Non-Conscious Affect into Categories of Evaluation.* Invited paper presented at the 2007 conference of the Midwestern Psychological Association, Chicago, IL.

Earl, A., Albarracín, D. Hart, W., & Handley, I.M. (May 2007). *Effects of action and inaction goals on prevention/promotion goals.* Symposium presentation at the 2007 conference of the Midwestern Psychological Association, Chicago, IL.

*Andrews, T. M., Handley, I. M., & *Goss, R. J. (June 2006). *Maidens or Matriarchs: Who Has More Casual Sex?* Paper presented at the 18th annual meeting of the Human Behavior and Evolution Society, Philadelphia, PA.

Handley, I. M., Albarracín, D., Brown, R. D., Kumkale, G. T., Cifilli, E., & Li, H. (October 2004). *A Multi-Stage Approach to Understanding the Effects of Message-Induced Affective Expectations on Affective Experience.* Paper presented at the 2004 meeting of the Society for Experimental Social Psychology, Fort Worth, TX.

Geers, A. L., Handley, I. M., McLarney, A., Kosbab, K., & Niehaus, J. (May 2002). *Optimism–pessimism biases evaluations of persuasive communications.* Paper presented at the 2002 Annual Meeting of the Midwestern Psychological Association.

Posters

Handley, I. M, *Dunkel, R., *Yosai, E., *Jackson, J., *Close, S., *Stefani, K., *Runnion, B. & *Widdekind, M. (Jan. 2012). *Distraction Reduces the Effect of Persuasive-Argument Quality on Attitudes, Unless Individuals Think Unconsciously.* Poster accepted to the 13th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

- *Yosai, E., *Jackson, J., *Close, S., Handley, I. M., Rasinski, H. M., Fowler, S. L., & Geers, A. L. (Jan. 2012). *Dissimilarity Mindsets Promote Expectation-Consistent Perceptions for Re-experienced Stimuli*. Poster accepted to the 13th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Handley, I. M., *Sollars, C. M., Rasinski, H. M., Fowler, S. L., Geers, A. L., & Helfer, S. G. (Jan. 2011). *Bias-Correction against Provided Expectations can Reverse Placebo Effects*. Poster presented at the 12th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- *Sollars, C. M., Handley, I. M., Rasinski, H. M., Fowler, S. L., Geers, A. L., & Helfer, S. G. (June 2010). *Beliefs about the Influence of Expectations can Eliminate Analgesic Placebo Effects*. Poster presented at the 3rd Biennial National IDeA Symposium of Biomedical Research Excellence, Bethesda, MD.
- Handley, I. M., *Runnion, B. C., *Sollars, C. M., *Cichosz, L., *Twamley, J. (Feb. 2010). *Evidence that Unconscious Thinking Influences Persuasion Based on Argument Quality*. Poster presented at the 11th annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- *Goss, R. J., Handley, I. M., & *Runnion, B. (Oct. 2009). *Developing Positive Attitudes and Strong Goals to Purchase Products of Fantasy*. Poster presented at the 2009 meeting of the Association for Consumer Research, Pittsburgh, PA.
- Handley, I. M., Albarracín, D., Brown, R. D., Li, H., Kumkale, E. C., & Kumkale, G. T. (Sept. 2009). *When the Expectations from a Message will not be Realized: Beliefs can Eliminate Placebo Effects via Bias Correction*. Poster presented at Western Region CORE-INBRE Scientific Conference, Big Sky, MT.
- Handley, I. M., *Goss, R. J., & *Runnion, B. (Feb. 2009). *Developing Positive Attitudes and Strong Goals to Purchase Products of Fantasy*. Poster presented at the 10th annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Handley, I. M., Bartak, C. P., *Dood, T. L., & *Goss, R. J. (Feb. 2008). *Warm Glows and Dark Clouds: Affect cues Familiarity*. Poster presented at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- *Bussi, P., & Handley, I. M. (Feb. 2008). *Cognitive dissonance explains the overjustification effect*. Poster presented at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Earl, A., Albarracín, D., Hart, W., & Handley, I. M. (Feb. 2008). *Effects of action and inaction goals on prevention/promotion goals*. Poster presented at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

- Noguchi, K., Albarracín, D., & Handley, I. M. (Feb. 2008). *Political participation for the sake of being active: The archival and experimental studies of action tendencies*. Poster presented at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- *Dood, T. L., & Handley, I. M. (May. 2007). *Thoughts of Death can Promote Resistance or Openness to Attitude Change*. Poster presented at the 2007 meeting of the Rocky Mountain Psychological Association, Denver, CO.
- Handley, I. M., Carroll, P. J., & *Krings, H. M., *Goss, R. J., & *Dood, T. L. (Jan. 2007). *Derogating Negative Feedback: Self Serving or Face Saving?* Poster presented at the 2007 meeting of the Society for Personality and Social Psychology, Memphis, TN.
- *Dood, T. L., & Handley, I. M. (Jan. 2007). *Thoughts of Death can Promote Resistance or Openness to Attitude Change*. Poster presented at the 2007 meeting of the Society for Personality and Social Psychology, Memphis, TN.
- *Goss, R. J., & Handley, I. M. (Jan. 2007). *Spinning Fantasies into Consumer Attitudes: A Fantasy-Realization Perspective of Attitude Formation*. Poster presented at the 2007 meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Handley, I. M., Albarracín, D., Brown, R. D., Li, H. & Kumkale, E. C. (Sept.-Oct. 2006). *Inferential and Perceptual Influences of Affective Expectations on Judgments of Experienced Affect*. Poster presented at the 2006 meeting of the Association for Consumer Research, Orlando, FL.
- *Goss, R. J., & Handley, I. M. (Sept.-Oct. 2006). *Spinning Fantasies into Consumer Attitudes: A Fantasy-Realization Perspective of Attitude Formation*. Poster presented at the 2006 meeting of the Association for Consumer Research, Orlando, FL.
- Handley, I. M., Carroll, P. J., *Goss, R. J., *Dood, T. L., & *Andrews, T. M. (Jan. 2006). *Does the Self-Serving Bias Serve the Self?* Poster presented at the 2006 meeting of the Western Psychological Association, Palm Springs, CA.
- Handley, I. M., & Albarracín, D. (Jan. 2006). *Action and Inaction Goals and the Influence of Mutable- or Immutable-Topic Information*. Poster presented at the 2006 meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Li, H., Albarracín, D., Handley, I. M., McCulloch, K. C., & Leeper J. (Jan. 2006). *General action and inaction goals: Effects on movement, behavioral observation, learning, and attitude formation*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Bartak, C. P., & Handley, I. M. (Jan. 2006). *The Influence of Affect on Judgments of Familiarity*. Poster presented at the 2006 meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

- Handley, I. M., & Albarracín, D. (Jan. 2005). *Discerning the role of action and inaction goals in attitude formation and change*. Poster presented at the 2005 meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Li, H., Handley, I. M., Albarracín, D., Brown, R. D., & Kumkale, E. C. (Jan. 2005). *Judgments of affect through inferential processes: A test of the inferential-perceptual model*. Poster presented at the meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Handley, I. M., Lassiter, G. D., & James, C. A. (Jan. 2004). *Prior happiness and present activity choice: Evidence for a positive mood-maintenance goal*. Poster presented at the meeting of the Society for Personality and Social Psychology, Austin, TX.
- Handley, I. M., Lassiter, G. D., Andrews, N. D., James, C. A., & Ashenbach, K. M. (May 2003). *Subliminal and supraliminal source exposure increases the persuasiveness of the source's message*. Poster presented at the 15th annual meeting of the American Psychological Society, Atlanta, GA.
- Geers, A. L., McLarney, A., Kosbab, K., Grower-Dowling, K., & Handley, I. M. (Feb. 2003). *Dispositional optimism and persuasion: The valence-enhancement hypothesis*. Poster presented at the meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- Handley, I. M., Lassiter, G. D., Nickell, E. F., & Herchenroeder, L. M. (Jan.-Feb. 2002). *Unconscious mood-maintenance*. Poster presented at the meeting of the Society for Personality and Social Psychology, Savannah, GA.
- Handley, I. M., Lassiter, G. D., Kunz, L. C., Nickell, E. F., & Dwyer, R. A. (June 2001). *Increased persuasiveness resulting from mere exposure to the message source*. Poster presented at the 13th annual meeting of the American Psychological Society, Toronto, Ontario.
- Munhall, P. J., Lassiter, G. D., Berger, I. P., Weiland, P. E., Handley, I.M., & Geers, A. L. (June 2001). *Attributionally complex individuals also exhibit the camera perspective bias in videotaped confessions*. Poster presented at the 13th annual meeting of the American Psychological Society, Toronto, Ontario.
- Lassiter, G. D., Munhall, P. M., Geers, A. L., Weiland, P. E., & Handley, I. M. (June 2001). *High accountability doesn't prevent the camera perspective bias in videotaped confessions*. Poster presented at the 13th annual meeting of the American Psychology Society, Toronto, Ontario.
- Lassiter, G. D., Munhall, P. M., Geers, A. L., Handley, I. M., Weiland, P. E., Laforce, M. N., Munson, L. L., & Gill, M. M. (February 2001). *Does camera perspective affect how believable a videotaped confession appears?* Paper presented at the meeting of the Society for Personality and Social Psychology, San Antonio, TX.

- Handley, I. M., & Lassiter, G. D. (May 2000). *Affect and information processing: Different moods, similar outcomes*. Poster presented at the 2000 Annual Meeting of the Midwestern Psychological Association.
- Handley, I. M., Lassiter, G. D., Schmitt, A. J., & Nickell, E. F. (May 2000). *The hedonic contingency hypothesis and online decisions of elaboration level*. Poster presented at the 2000 Annual Meeting of the Midwestern Psychological Association.
- Handley, I. M., Beers, M. J., Lassiter, G. D., & Meyers, M. A. (June 1999). *Counter-Stereotypic Information and Attitude Change: Support for Aversive Racism Theory*. Poster presented at the 11th annual meeting of the American Psychological Society, Denver, Colorado.
- Lassiter, G. D., Geers, A. L., Munhall, P. J., Handley, I. M., Newvahner, R. E., & Stricker, K. M. (June 1999). *Judicial instructions and the point-of-view bias in videotaped confessions*. Poster presented at the 11th annual meeting of the American Psychological Society, Denver, Colorado.
- Lassiter, G. D., Geers, A. L., Munhall, P. J., & Handley, I. M. (October 1998). *The illusion of voluntariness in videotaped confessions*. Poster presented at the meeting of the Society of Experimental Social Psychology, Lexington, Kentucky.
- Lassiter, G. D., Geers, A. L., Munhall, P. J., Handley, I. M., Santuzzi, A. M., & Leafgren, M. (May 1998). *Does directing attention to content eliminate the videotaped-confession bias?* Poster presented at the 10th annual meeting of the American Psychological Society, Washington D.C.

Select Ongoing Research Projects (* indicates current or former student collaborators)

- *Close, S. & Handley, I. M. (1 Experiment, sponsored by a McNair scholarship to Close). *Determining the effects of mindfulness on the placebo effects*.
- *Howard, E. K., & Handley, I. M. (1 Experiment, sponsored by the University Scholars Program). *Motivating placebo effects to override bias-reduction tendencies*.
- *Yosai, E., & Handley, I. M. (4 Experiments). *Testing the limits of unconscious thinking*.
- Handley, I. M., *Runnion, B., *Yosai, E., *Dunkel, R., & *Stefani, K. (6 Experiments). *Unconscious Thought and Persuasion*.
- Handley, I. M., & *Yosai, E., & Geers, A. L. (1 Experiment). *Hypothesis confirmation and the placebo effect*.
- Handley, I. M., *Jackson, J., Hutchison, K. A., & *Widdekind, M. (2 Experiments). *Action and inaction goals: Context dependence in influencing controlled and automatic cognitive processes*.

*Sollars, C. M., & Handley, I. M. (3 Experiments). *Action and Inaction goals and the use of cognitive heuristics.*

Handley I. M. (8 Experiments). *Affect and Familiarity Judgments.*

Handley, I. M., Carroll, P. J., & *Klings, H. M. (2 Experiments). *Further Evidence for the Primacy of Self-Presentation Motives in Producing the Self-Serving Bias.*

Handley I. M. (5 Experiments). *Identifying Factors that Influence Meta-cognitive Reversals of the Placebo Effect.*

Handley, I. M., Geers, A. L., & *Bushard, C. (3 Experiments). *The Valence-enhancement hypothesis and impression formation.*

Handley I. M., & *Runnion, B. (3 Experiments). *Channeling Non-Conscious Affect.*

Handley I. M., *Sollars, C. M., *Wojda, M., & *DeVries, A. (9 Experiments). *Positive Emotion-Maintenance Goals.*

Handley, I. M., & Albarracín, D. (4 Experiments). *Action and Inaction Goals and Attitude Formation.*

Handley, I. M., Albarracín, D., Brown, R. D. (2 Experiments). *Assimilation and contrasting to nonconscious affective stimuli.*

*Dood, T. L., Handley, I. M., Smith, J. L. (2 Experiments). *Terror management theory and consumer decision making.*

*Dood, T. L., & Handley, I. M. (1 Experiment). *Terror management theory and attitude change.*

Handley, I. M., & *Dood, T. L. (4 Experiments). *Disentangling the mechanisms by which repeated exposure and perceptual fluency influence judgments of liking.*

Handley, I. M., Brown, R. D. & Albarracín, D. (contributor order not yet determined; 8 Experiments). *Affective Expectations Within a Consumer Setting.*

Handley, I. M., Handley, G. W., & Page, R. A. (3 Experiments). *Hypnotizability and Nonconscious Processes: Moderating Automaticity.*

Handley, I. M., Markman, K. D., & Galinsky, A. D. (5 Experiments). *Counterfactual thought and persuasion.*

Colloquia/Brown Bag (*external invitation)

- Psychology Department, **Montana State University**, Departmental Brown Bag, *General Action and Inaction Goals: What do they do?* October, 2010.
- Psychology Department, **Montana State University**, Departmental Brown Bag, *Identifying Factors that Influence Meta-cognitive Reversals of the Placebo Effect.* October, 2009.
- Psychology Department, **Montana State University**, Departmental Brown Bag, *Effects of General Action and Inaction Goals on Motor and Cognitive Activity*, Sept., 2008.
- Psychology Department, **Montana State University**, Departmental Brown Bag, *Establishing the Existence, Effects, and Implications of Positive-Emotion Maintenance Goals*, Jan., 2008.
- Psychology Department, **Montana State University**, Departmental Brown Bag, *The Derogation of Negative Feedback: Self-serving or Face Saving?*, Oct., 2006.
- *Psychology Department, **University of Florida**, Attitudes and Persuasion Lab, *The Derogation of Negative Feedback: Self-serving or Face Saving?*, Oct., 2006.
- ***Aspen Pointe Retirement Community**, Bozeman, MT, *Understanding the Effects of Affective Expectations on Affective Experiences*, Feb., 2006.
- Psychology Department, **Montana State University**, Departmental Brown Bag, *Source Mere Exposure and Persuasion: Building the Case for Diffuse-Affect Channeling*, Oct., 2005.
- Psychology Department, **University of Florida**, Social Brown Bag, *Understanding the Effects of Affective Expectations on Affective Experiences*, Oct., 2004.
- *Marketing Department, **University of Florida**, *Understanding the Effects of Affective Expectations on Affective Experiences*, Oct., 2004.
- *Psychology Department, **Ohio University**, Every Area Talks, *Predicting the Effects of Message-Induced Affective Expectations on Judgments of Affective Experience: A Multi-Stage Approach*, June, 2004.
- Psychology Department, **University of Florida**, Social Brown Bag, *Source Mere Exposure and Persuasion: Building the Case for Diffuse-Affect Channeling*, Oct., 2003.
- Psychology Department, **Ohio University**, Every Area Talks, *Unconscious Mood Maintenance*, Spring, 2002.
- Psychology Department, **Ohio University**, Social/Cognitive Area Meeting, *Spontaneous Trait Transference and Persuasion*, Spring, 2000.
- Psychology Department, **Ohio University**, Social/Cognitive Area Meeting, *Self-Esteem and the Hedonic Contingency Hypothesis*, Fall, 1998.

Professional Affiliations

- Association for Psychological Science (1997-present)
- Society for Personality and Social Psychology (2002-present)
- Association for Consumer Research (2004-2006)
- Western Psychological Association (2005-2006)
- Midwestern Psychological Association (2000-2001)

Departmental and University Service

Post Doctorate

Supervision

Master's Thesis supervisor (* denotes co-supervision)

Andrew Rivers, Montana State University, 2011-2013 (estimated)

*Ryan Victor, Montana State University, 2011-2013 (estimated)

Janine Jackson, Montana State University, 2010-2012 (estimated)

Erin Yosai, Montana State University, 2010-2012 (estimated)

C. Mark Sollars, Montana State University, 2008-2010 (graduated)

Brett Runnion, Montana State University, 2007-2009 (graduated)

Tiffany L. Dood, Montana State University, 2005-2007 (graduated).

R. Justin Goss, Montana State University, 2005-2006 (graduated).

Undergraduate research-project supervisor (Montana State University)

Shane Close (McNair Scholar)

Elsa Howard (Undergraduate Scholar Program)

Matthew Widdekind (Undergraduate Scholar Program)

Ashley Hildred (Undergraduate Scholar Program)

Tessa Andrews (Undergraduate Scholar Program)

Senior Honors Thesis supervisor

Christopher P. Bartak (University of Florida)

Dissertation committee member

Suzette Nynas (current), Dept. of Adult and Higher Education, Montana State University, Graduate Representative

Michael Meeuwig (2008), Dept. of Ecology, Montana State University, Graduate Representative

Judith Ladd (2004-2005), Dept of Ed. Psy., University of Florida.

Committees and other Service (select)

Subject Pool Coordinator (starting Fall 2011)

SBE Research Retreat Attendee (Summer 2011)

Graduate Curriculum Committee (2009-current)

Statistics-Sequence Committee (2009-2010)

Webmaster for Department Facebook Page (2009-current)

Department's Assessment Plan Committee (Spring 2009)

Search Committee, Psychology Administrative Position (Summer 2008).

Catapalozza representative for the Department of Psychology (Fall 2007).

Montana State Recruitment Phonathon (2006-2010)

Ad Hoc Committee for Experimental Recruitment for the Department of Psychology.

Talk to Aspen Point Retirement Community on research (Winter, 2006).

Talk to Psychology Majors: How to apply to graduate programs (2005, 2008, 2009).

Graduate School (Ohio University)

Elected Graduate Student Representative to both Psychology Department and Experimental Psychology Faculty Meetings, *Faculty search committee member* (Social-Judgment position), *Coordinator* of the Social/Cognitive Area Meeting.

Discipline Service

Editorial Board Member

Basic and Applied Social Psychology (2008-2009)

Ad Hoc Reviewer:

Basic and Applied Social Psychology

Cognition and Emotion; Current

Directions in Psychological Science

Emotion

European Journal of Social Psychology

Journal of Experimental Social Psychology

Journal of Personality

Media Psychology

Motivation and Emotion

National Science Foundation

Personality and Social Psychology Bulletin

Psychological Science

Social Cognition

The Journal of Legal Studies

Violence Against Women.

Conference Abstract Reviewer

American Psychology-Law Society

Awards and Honors

Post Doctorate:

Research Enhancement Award for Travel, Montana State University (Winter 2011; \$1999.99)

-Funding to attend the 2011 conference of the Society for Personality and Social Psychology.

Research Enhancement Award for Travel, Montana State University (Winter 2008; \$1170.22)

-Funding to attend the 2008 conference of the Society for Personality and Social Psychology.

Research Enhancement Award for a Speaker, Montana State University (Winter 2008; \$2055.00), with Jessi Smith.

-Funding for a talk by Patrick J. Carroll, The Ohio State University – Lima.

Research Enhancement Award for a Speaker, Montana State University (Winter 2007; \$2208.00), with Jessi Smith and Wesley Lynch.

-Funding for a talk by Tomas Pyszczynski, University of Colorado at Colorado Springs.

Research Enhancement Award for Travel, Montana State University (Winter 2007; \$1482.44)

-Funding to attend the 2007 conference of the Society for Personality and Social Psychology.

Research Enhancement Award for Travel, Montana State University (Fall 2006;
\$1602.00)

-Funding to attend the 2006 Association for Consumer Research conference.

Research Enhancement Award for a Speaker, Montana State University (Spring 2006;
\$1785.32)

-Funding for a talk by Dolores Albarracín, University of Florida

Research Enhancement Award for Travel, Montana State University (2006; \$1556.60)

-Funding to attend the 2006 Western Psychological Society conference (funding transferred to graduate students)

Graduate/Undergraduate:

Moates Fellowship, Psychology Department, Ohio University (2000)

Golden Key National Honors Society, Ohio State University (1997)

Psi Chi Honors Society, Ohio State University (1996, 1997)

Teaching Experience

Graduate Courses at Montana State University

Advanced Research Design and Analysis I (PSYX 502)

Social Cognition (PSYX 546)

Social Psychology (PSYX 544)

Graduate Courses at the University of Florida

Survey Seminar in Social Psychology (SOP 6099), University of Florida

Undergraduate Courses at Montana State University

Research Design and Analysis I (PSYX 223, formerly PSY 221)

Social Psychology (PSYX 360, formerly PSY 452)

Social Cognition (PSYX 463, PSY 454 and 480-3)

Undergraduate Courses at other Universities

Social Psychology (336) Ohio University

Introductory Statistics (221), Ohio University

Research Methods in Social Psychology (SOP 4214C), University of Florida

Graduate Teaching Assistant: (1997-2001): *Intro Psychology, Introductory Statistics, Social Psychology, Social Psychology of Justice*, Ohio University.

References

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