

# Joshua Kosanke

## Work Experience:

### **Financial Counselor, Sept 2017-Present UW School of Medicine University of Washington**

- Analyze large data sets using pivot tables on how tuition is paid (cash, credit, loans), on time payments, late payment, with reports showing variance.
- Counsel and advise students, and alumni on payment plans, loan forgiveness, and personal finance.
- School of Medicine WWAMI Award recipient for commitment and service to students.

### **Financial Analyst Farm Service Agency, Aug 2016-Sept 2017**

- Counsel and advise customers on best loan program to use for their business, while being solution oriented.
- Originate loan approvals in CRM software.
- Provide credit analysis and report to senior managers on applicant's ability to pay.

### **Senior Financial Counselor University of Washington, Nov 2013-Aug 2016**

- Provide clear understanding and explain contractual loan language to students and parents that borrow to pay for school.
- Analyze eligibility for Federal, State, and Institutional financial aid based on financial data.
- Work on student experience projects with cross-functional teams in Admissions, Registrar, and Advancement.

### **Financial Counselor Stanford University GSB, Sept 2010-Nov 2013**

- Content manager for Stanford GSB public and internal Financial Aid Websites.
- Oracle Financials Administrator: Responsible for staff reimbursements and advances for travel.
- Responsible for drafting and sending office communication to staff, students, and faculty.
- Manager of the Stanford GSB Loan Forgiveness Program. (Funded by donors).

### **Senior Credit Manager Wells Fargo Financial, Sept 2009-Sept 2010**

- Promoted within first year of hire to senior position from ability to sell products. Over 1 million in sales revenue.
- Provide FHA lending options to customers looking to refinance existing mortgages.
- Provide lending recommendations based on applicants income, work history, and overall debt.
- Effectively cross sell products for customers looking to refinance.

## Professional Skills:

- Advanced Excel skills: V-Lookups, Pivot Tables, and ability to use SQL queries for report building
- Skilled in all Microsoft Office programs, Automated Financial Aid programs, PeopleSoft, Oracle Financials, Academic Works, Drupal Web Editing Software, Hyperion Reporting, and Microsoft CRM programs.

## Education:

- Bachelor of Science in Business, Emphasis in Marketing and Economics, University of Idaho,