



# Farm Management Workshop

**February 21 - 22, 2018**

***Great Falls***

**Participation in this workshop will satisfy the requirements of Farm Service Agency Production and Financial Management Training.**

**Time:** 9:00 AM - 5:00 PM  
**Location:** Cascade County Ext. Office  
3300 3rd Street, NE #9  
Great Falls, MT 59404

MSU Extension is offering these workshops at no cost.

## Program Topics

- **Finance, Marketing, and Decision Tools**
  - ◆ Enterprise Cost Budgets
  - ◆ Personal Financial Management
  - ◆ Marketing and Livestock Grain
  - ◆ Contributions Approach to Leasing
  - ◆ Mechanics of Basis
  - ◆ Disaster Assistance and Tax Considerations
- **Insurance and Marketing**
  - ◆ Family Business
  - ◆ Risk Management
  - ◆ Crop Insurance
  - ◆ Financing Your Farm or Ranch
  - ◆ Pulse Crops: Economic Considerations
  - ◆ Ten Habits of Profitable Farmer

### ***Optional* Pre-Workshop Course**

- A pre-workshop ***optional*** course, **Introduction to Quicken**, will be offered on **February 20**.
- This optional course will be held from Noon to 5:00 p.m.
- The number of participants is limited to 12 individuals for the optional workshop.

**Registration is Required, please contact: Keri Hayes (khayes@montana.edu) 406-994-3511 or George Haynes (haynes@montana.edu) 406-994-5012**



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