Networking Event Tips & Tricks

Prepare
- Research the companies in advance.
- Practice your 30 second elevator speech.
- Dress professionally.
- Update your Linked In account.
- Prepare a list of questions.

Engage
- Be positive and approachable.
- Join the conversation – make sure to introduce yourself.
- Ask questions.
- Be sincere and show genuine interest.
- Take notes.

Follow up
- Say, "Thank you."
- Return to the recruiter's booth to say, "Thank you, again."
- Send a physical Thank You note.
- Send an email Thank You message.
- Connect with recruiters on Linked In.