

So, we've also now are on track to get the gold designation.

You have to start a baseline. You have to establish a baseline.

So this baseline is critical because if you don't have that baseline and add some adjustments to it, you're just, you don't really know if you're saving energy, right. So you have, we started with a certain amount of square footage and buildings and, you know, there's price increases on utilities. So, I mean, you can't control that. So, as you go on each year, you have to make adjustments to to that baseline. And you add buildings to that baseline so you have to make appropriate adjustments to that baseline, so you don't fool yourself into thinking that you're saving money, or you're not saving money.

And once we establish that trust on the baseline, we all kind of went like this with our fingers the 1st year, in the 2nd year and so on. We go over all the baseline adjustments. We really we did a critique for the first 5 years but we haven't had any turnover in that area so we have, we have trust in that baseline's getting the adjusted each year appropriately so you can understand that. What is your, what are you going into Dominic? Are you an engineer? What's your degree in?

All right, so, that is, you know, we talked about the financing, but if we didn't have if we hadn't establish that baseline properly we would have probably had problems.

I1: Yeah. Yeah. So how, how do you guys, I mean, as you mentioned, I'm sure, you know, reviewing that baseline annually or even more often is.

SN: Every year.

I1: every year, is that what you guys do?

SN: We, we review it with the budget director, the vice president myself and the facility people. Okay here we make a determination how much money is moved from the, from the utility account to savings in utilities. That's a key decision. But I would say that the facilities department is managing that every freaking hour. So when I show up in my office in the middle of winter, they can control my temperature to keep it cold in here.

SN: Because they have to display those energy savings in the energy savings, so, we have money available in that budget to pay for those projects. So, they get in trouble a little bit with me, especially it's like, but I can't, I said one time when they installed new lights, I go, I can't even see in here! So, they give me all the statistics on whether the standard lighting for blah, blah, blah, and then they fixed it for me because, I had to have more light than most people! Don't complain. And centrally, they can shut down when the university should be shut down. Okay, so you're getting that too, right? When I say that?

I1: Yeah.

SN: Managing that every minute of the day, we don't review it once a year. Right, but they're on the hook to display those energy savings so, you know what, you manage what is measured, and they're managing it.