ECONOMIC IMPACT OF AGRICULTURE

Blaine County



January 2021

Blaine County is a rural sparsely populated county located in the north central portion of the state bordering Canada. Over 75% of land in Blaine County is classified as farm land.

Overview (2017 Data)

Population	6,807
County Size (acres)	2,705,358
Land in Farms (%)	75.4
Number of Farms	491
Median Farm Size (acres)	1,000
Average Farm Size (acres)	4,155

Source: Census of Agriculture: Table 1: County Summary Highlights: 2017

Farm Revenue

Farm revenue (which includes the market value of products sold, government payments, and farm-related income) were nearly \$115 million while production expenses were \$82 million. Government payments were over 9% of revenues.

Market Value of Products Sold	\$89,977,000
Government Payments	\$10,435,000
Farm-Related Income	\$14,318,000
Total Farm Production Expenses	\$81,987,000
Net Cash Farm Income	\$32,743,000

Source: Census of Agriculture: Tables 2, 3, 4, 5 and 6: 2017

Taxation

The market value of all property in Blaine County was approximately \$643 billion in 2019. The taxable value assigned by the Montana

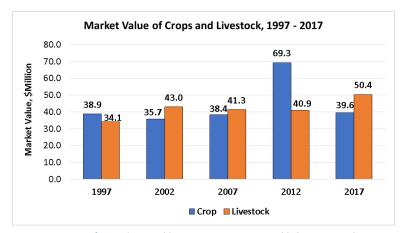
Department of Revenue was \$15 million. Agricultural Property (as defined by Montana Department of Revenue as Class 3 Property) comprised 35% of the county's taxable value.

Property Tax Summary	2019	2014
Market Value of All	\$643,936,055	\$1,578,056,530
Property		
Taxable Value of All	\$15,026,273	\$12,637,616
Property		
Taxable Value of	\$5,248,250	\$4,970,098
Agricultural Property		
Ag Taxable Value as %	35%	39%
of All Property		

Source: Montana Dept. of Rev. Montana Taxes by County in $\underline{2018}$ and Montana Taxes by County in $\underline{2014}$

Market Value of Crops and Livestock

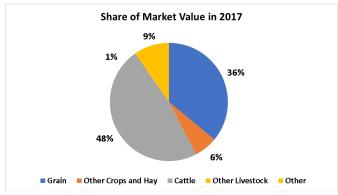
After adjusting for inflation, the market value of crops increased by 1.8%, while the market value of livestock increased by nearly 48%, from 1997 to 2017.



Sources: <u>Census of Agriculture</u>: Table 1: County Summary Highlights: 2017 and St. Louis Fed Producer Price Index

Crops and Livestock

Cattle (48%) and grain (36%) comprised nearly 85% of total crop and livestock sales in 2017.



Source: Census of Agriculture: Table 2: County Summary Highlights: 2017

Farm Size by Acres

The proportion of total sales from smaller farms, less than 500 acres, increased from 33% to 37%, while the proportion of total sales of larger farms, 500 acres or more, decreased from 67% to 63% from 2012 to 2017.

	2017		2012	
	Number		Number	
Farm Size by Acres	of Farms	%	of Farms	%
1 to 9	16	3	29	5
10 to 49	21	4	20	4
50 to 179	63	13	54	10
180 to 499	81	16	79	14
500 to 999	61	12	65	12
1,000 or more	249	51	299	55
TOTAL	491	100	546	100

Source: Census of Agriculture: Table 1: County Summary Highlights: 2017

Farm Size by Sales

The proportion of total sales from the smallest farms with less than \$100,000 in sales decreased slightly from 60% to 59%, while the proportion of total sales from the largest farms with sales of \$100,000 or more increased slightly from 40% to 41% from 2012 to 2017.

	2017		2012	
Farm Size by	Number		Number	
Sales	of Farms	%	of Farms	%
Less than 2,500	127	26	136	25
2,500 to 4,999	11	2	6	1
5,000 to 9,999	11	2	28	5
10,000 to 24,999	31	6	30	5
25,000 to 49,999	57	12	61	11
50,000 to 99,999	55	11	68	12
100,000 or more	199	41	217	40
TOTAL	491	100	546	100

Source: Census of Agriculture: Table 1: County Summary Highlights: 2017

Tillage and Land Use

The percentage of farms using reduced tillage increased, while the percentage of farms using no till, intensive tillage, or cover crops decreased from 2012 to 2017.

	2017		2012	
	Number		Number	
Tillage	of Farms	%	of Farms	%
No tillage	102	21	134	25
Reduced tillage	62	13	41	8
Intensive tillage	101	21	144	26
Cover crops	10	2	22	4
TOTAL FARMS	491		546	

Source: Census of Agriculture: Table 41 Land Use Practices

Producer Profile

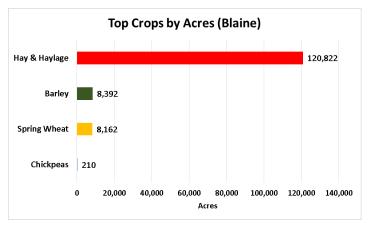
The county producer population was about the same age as the Montana producer population. Thirty-five percent of county producers were under 55 years of age, while 37% were over 65 years of age. Thirty-four percent of the Montana producer population were under 55, while 36% were over 65 years of age. Sixty-three percent of producers in the county were males, while 60% of Montana producers were males. Farming was the primary occupation for 62% of county producers, while farming was the primary occupation for 50% of Montana producers.

	County		State	
	Number of		Number of	
Characteristics	Producers	%	Producers	%
Age				
18 – 25	5	1	570	1
25 to 34	59	7	3,285	7
35 to 44	111	13	5,179	11
45 to 54	117	14	7,309	15
55 to 64	240	28	13,838	29
65 to 74	192	23	11,469	24
75 and older	115	14	5,587	12
Sex				
Male	534	63	28,563	60
Female	317	37	18,673	40
Primary Occupation				
Yes	528	62	23,847	50
No	323	38	24,314	50
TOTAL PRODUCERS	851	100	48,161	100

Source: <u>Census of Agriculture</u>: Table 45 Selected Operation and Producer Characteristics

Top Crops by Acres

The top crops were hay and haylage, barley, spring wheat, and chickpeas.



Source: Census of Agriculture: Table 1: County Summary Highlights: 2017

Top Livestock

The top livestock were cattle and sheep.

Livestock	Number of Head
Cattle	70,698
Sheep	3,036

Source: <u>Census of Agriculture</u>: Tables 11 (Cattle) and 13 (Sheep)

Employment Impact

Agricultural production employed 721 workers, or 31% of the county's labor force. According to IMPLAN, economic impact model, 538 of the workers were directly employed in production agriculture. An additional 143 workers were employed in businesses supporting agricultural production, such as feed and fertilizer dealers, and another 40 workers were employed in other related businesses, such as grocery and drugs stores. For every 10 jobs on farms and ranches, 3 additional jobs are generated in the county.

Impact Type	Labor Force	Impact Multipliers
County Labor Force	2,352	
Direct Impact	538	
Indirect Impact	143	0.27
Induced Impact	40	0.07
Total Impact	721	0.34
Agriculture's Share (%)	31	

Source: Bureau of Labor Statistics, www.bls.gov/#cntyaa and IMPLAN Estimates

Value Added Impacts

Farms and ranches generated \$38.2 million of value-added, or 24% of the county's total gross domestic product of \$156 million in 2017. According to IMPLAN, \$27.4 million was directly contributed by farmers and ranchers. An additional \$8.5 million was generated by businesses supporting agricultural production and \$2.2 million was generated by other related businesses. Each dollar of value-added in agriculture by a farmer or rancher contributes an additional \$0.39 of value-added in other sectors of the county's economy.

Impact Type	Value-Added (\$1 million)	Impact Multipliers
County GDP*	156.0	
Direct Impact**	27.4	
Indirect Impact**	8.5	0.31
Induced Impact**	2.2	0.08
Total Impact**	38.2	0.39
Agriculture's Share (%)	24	

Sources: * St. Louis Federal Reserve Bank, ** IMPLAN

References

- 2017 Census of Agriculture, National Agricultural Statistics Service, Montana, State and County Data, Volume 1, Geographic Area Series, part 26 https://www.nass.usda.gov/Publications/AgCensus/2017/Full-Report/Volume 1, Chapter 1 State Level/Montana/mtv1.pdf
- Dept. of Revenue "Montana Taxes by County in 2014" https://mtrevenue.gov/wp-content/uploads/2018/01/2014-Taxes-by-County.pdf
- Dept. of Revenue "Montana Taxes by County in 2018" https://mtrevenue.gov/wp-content/uploads/2020/02/2018-Taxes-by-County.pdf

- St. Louis Federal Reserve Bank (2017). Current dollar gross domestic product by county for Montana, retrieved from https://fred.stlouisfed.org/release/tables?rid=397&eid=1062609&od=2017-01-01#
- St. Louis Federal Reserve Bank (2020). Producer price index for all commodities, St. Louis Federal Reserve Bank, retrieved from https://fred.stlouisfed.org/series/PPIACO
- Bureau of Labor Statistics (2017), Montana labor force, retrieved from https://bls.gov/lau/#cntyaa

Report produced by MSU Extension:

- George Haynes, MSU Extension, Professor and Specialist
- Joel Schumacher, MSU Extension, Associate Specialist
- Jeff Peterson, Economic Impact Analyst, Impacts Montana

Contact Us:

MSU Extension Economics P.O. Box 172800 Bozeman, MT 5971 406-994-3511



For more information: www.montana.edu/agimpact

Montana State University Extension is an ADA/EO/AA/Veteran's Preference Employer and Provider of Educational Outreach.