Additional Information

- If you can't attend the sale, but want to participate, contact a member of the 4-H Livestock Committee or complete a proxy bid form and send to the Extension Office.
- Payment is expected within 10 days of the sale.
- Consult a tax advisor about the tax deduction options of purchasing a 4-H market animal.

Processors

The Livestock Committee will make arrangements with area processors to handle Fair animals. Please check the sale day program for final processor list and processing fees. If you would like to use a processor not on the list, you must pick up the animal after the Fair and make arrangements yourself.

Milligan	Canvon	Meats
IVIIIIE	Carryon	IVICALS

Cardwell, MT 406.285.3112

Beef

Helena, MT 406.442.3096 Beef, Hogs, Lambs & Goats

Dee Anderson

Toston, MT

406.224.1411

Poultry & Rabbit

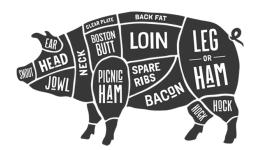
Tizer Meats

Pioneer Meats Big Timber, MT

406.932.4555 Beef, Hogs, Lambs & Goats

Rawhide Meats

White Sulphur Springs, MT 406.547.6328 Beef, Hogs & Lambs



2023 Buyers

Harrison Elevator

Hettinger Farm

ITC Services

JE Logistics

Hulteng CCM Inc

Kevin McDonnell

Meier Electric

Nash Electric

Rod Kitto

Excavation

Scotty Do LLC

Stockman Bank

Sydney Services

Taves Consulting

The Mint

Taylor Luther Group, PLLC

Thousand Hills Angus

Townsend Marine

Watson Irrigation

Townsend Tire

Opportunity Bank

Lane Construction

M Brand Excavation

Melinda Judd, DMD

Missouri River Logistics

Rocky Mountain Supply

Sangray Construction &

Steer in Trailer Sales

Montana Livestock Auction

Helena Sand & Gravel

Hensley Hay & Grain

Jim & Amber Burgess

A10 Drilling

American Porch

Aquatech

Betsy Sports Bar

Big Sky Foot & Ankle

Institute

Big Sky Large Animal Vet

Bob's Supermarket

C Hangin C Mercantile &

Creamery

Cadilac Custom Cabinets

Capital Concrete

Catherine Watson

Cayuse Creek Properties

Cedar Creek Land & Livestock

Charles Plymale

Chuteside Veterinary

Circle S Seeds of Montana Cox Ranch Equipment

Darin & Kathy Cederberg

Deep Creek Show Pigs

Dick Anderson Construction

Dynamite Acres

Elkhorn Veterinary Clinic

Fish Tale Tavern

Flynn Hay & Grain

Frontline Ag

Frontline Ag

GCC Trident

Graymont Western
Gruber Excavating

Harrington Pepsi

Harris Plumbing

MONTANA

STATE UNIVERSITY
EXTENSION

Broadwater County Extension

Western Ranch Supply

416 Broadway

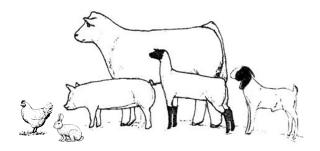
Townsend, MT 59644 406.266.9242

broadwater@montana.edu

The Montana State University Extension Service is an ADA/EO/AA/Veteran's Preference Employer and Provider of Educational Outreach.

Broadwater County 4-H & FFA Livestock Sale

Buyer's Guide







Saturday, August 3, 2024

Buyer's Dinner 3:00 pm Announcements 3:30 pm Sale 4:00 pm

Broadwater County Fairgrounds
Livestock Pavilion



Welcome to the Fair!

The County Fair is the highlight of the year for many 4-H and FFA members and the conclusion of yearlong efforts in their projects. This is the final step in their project where marketing aspects come to life.

Through their projects, youth gain valuable life skills such as critical thinking, financial management, responsibility, confidence and goal setting. These life skills prepare youth to be competent, contributing adult members of society.

All participants complete Livestock Quality
Assurance (QA) Training. QA teaches youth proper
care and management, handling techniques,
carcass and product quality, and animal health.
Youth put these principles into practice with their
market animals to make sure that you, the buyer,
are provided with the highest quality product
possible.

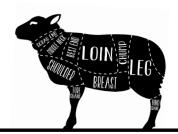
When you support the Livestock Auction, you are supporting youth in Broadwater County. Many youth use their profits to fund college education. Without the support of local businesses and individuals, the sale would not be a success.

Ways to Support

There are two ways to support youth by purchasing an animal at the livestock sale.

- 1. Custom Cut for Personal Use
- 2. Resale

Keep reading for details on each option. The sale will potentially offer Beef, Swine, Lamb, Meat Goat, Meat Poultry and Meat Rabbits.



Option 1: Custom Cut

This is the most common way to support the sale. You are responsible for the processing instructions and charges. We will deliver the animal to the processor immediately after Fair, and then the animal is your responsibility.

Arrangements have been made with area processors to handle your purchase. Slaughter and processing fees will apply. Carcass data is collected so that youth know how to improve next year.

Friends and neighbors may share the purchase if a whole animal is more than you can use. If you want part of an animal and have not found another person to share it with, contact a Livestock Committee member and they will try to match your order with another purchaser.

Custom Cut Examples

BEEF

Sale Weight: 1100-1500 lbs. **2023 Avg. Price/lb.**: \$4.28

For a live weight of 1350 lbs., about 607 lbs. of retail cuts are expected.

PORK

Sale Weight: 230-300 lbs. **2023 Avg. Price/lb.**: \$9.89

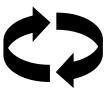
For a live weight of 270 lbs., about 130 lbs. of retail cuts are expected.

LAMB

Sale Weight: 100-160 lbs. **2023 Avg. Price/lb.**: \$11.54

For a live weight of 140 lbs., about 63 lbs. of retail cuts are expected.

GOAT—2023 Avg. Price/lb: \$12.60 POULTRY - 2023 Avg. Price: \$475 (lot of 3) RABBIT—2023 Avg. Price: \$667 (lot of 3)



Option 2: Resale

You may resell your purchase back to a prearranged resale buyer. Prices will be announced at the sale and are generally close to local market price. You pay full sale price at the auction and receive back the resale value after Fair. Buyers do not pay slaughter fees or receive meat.

Resale Example for a Hog

 Sale Weight:
 270 lbs.

 Final Bid:
 \$8.00/lb.

 Sale Total:
 \$2,160

Resale Price: \$0.45/lb.
Resale Total: \$121.50

Total Difference: \$2,038.50

Livestock Committee

• Jason Noyes, Chairman	406.949.4851
• John Ferrat, Vice Chair	406.949.7911
• Julianne Hill, Secretary/Treasure	r 406.202.0018
• Allison Kosto, Extension Agent	406.439.8863
• Jemma Loughery, FFA Advisor	406.314.3403
Hugh Braaten	406.439.8873
 Michael Dabling 	406.600.7151
 Dannielle Douglas 	406.465.3318
Samantha Ferrat	406.949.0869
Brandon Henke	406.980.0992
Danyel Henke	406.980.0995
• Todd Kitto	406.580.9764
Alice Kroeger	406.547.4343
Shawna McCauley	406.465.0257
 Tancy McDaniel 	406.980.0456
Barry McDonald	460.580.0079
Pam McDonald	406.580.3499