

Additional Information

- If you can't attend the sale, but want to participate, contact a member of the 4-H Livestock Committee or complete a proxy bid form and send to the Extension Office.
- Payment is expected within 10 days of the sale.
- **New in 2025**—Credit cards will be accepted at the sale. Fee of 2.7% plus \$.10 per transaction will apply.
- Consult a tax advisor about the tax deduction options of purchasing a 4-H market animal.

Processors

The Livestock Committee has made arrangements with area processors to handle Fair animals. Please check the sale day program for final processor list and processing fees. If you would like to use a processor not on the list, you must pick up the animal after the Fair and make arrangements yourself.

Milligan Canyon Meats

Cardwell, MT
406.285.3112
Beef

Pioneer Meats

Big Timber, MT
406.932.4555
Beef, Hogs, Lambs & Goats
UDSA Inspected

Tizer Meats

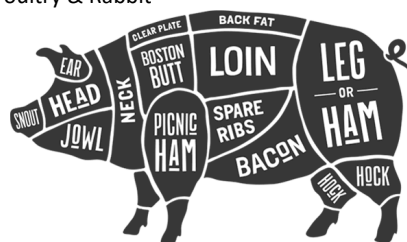
Helena, MT
406.442.3096
Beef, Hogs, Lambs & Goats

Rawhide Meats

White Sulphur Springs, MT
406.547.6328
Beef, Hogs & Lambs
UDSA Inspected

Dee Anderson

Toston, MT
406.224.1411
Poultry & Rabbit



2024 Buyers

Alpine Analytical Lab

American Porch

Aquatech

Battle Ridge Builders

Betsy Sports Zone

Big Sky Foot & Ankle Institute

Big Sky Large Animal Vet

Bob's Supermarket

Bovine Express LLC

C Hangin C Mercantile & Creamery

Cadillac Custom Cabinets

Capital Concrete

Churchill Equipment

Chuteside Veterinary

Clairessa Harris

Deep Creek Show Pigs

Devin Zeadow

Dr. Jane Gillette

Ehlke Herefords

Elkhorn Veterinary Clinic

Fish Tale Tavern

Flynn Hay & Grain

Flynn Ranch

Frontline Ag

GCC Trident

Graymont Western

Hamilton Honey

Harrington Pepsi

Haynes Ranch

Headwaters Livestock Auction

Hettinger Farm

Hulteng CCM Inc

ITC Services

JE Logistics

Lane Construction

Lehrkinds Coca-Cola

M&T Products & Services

Malori Anderson, Three Rivers Clinic

Monarch Heating & Cooling

Montana Livestock Auction

Opportunity Bank

Rocky Mountain Supply

Ron & Tracy Kaler

Steer in Trailer Sales

Stockman Bank

Taves Consulting

Taylor Luther Group, PLLC/Climbing Arrow Ranch

The Mint

Townsend Marine

Townsend Tire

Watson Irrigation



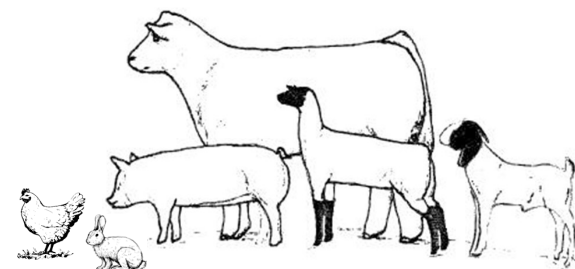
Broadwater County Extension

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The Montana State University Extension Service is an ADA/EO/AA/Veteran's Preference Employer and Provider of Educational Outreach.

Broadwater County 4-H & FFA Livestock Sale

Buyer's Guide



Saturday, August 9, 2025

Buyer's Dinner 3:00 pm

Announcements 3:30 pm

Sale 4:00 pm

Broadwater County Fairgrounds
Livestock Pavilion



Welcome to the Fair!

The County Fair is the highlight of the year for many 4-H and FFA members and the conclusion of yearlong efforts in their projects. This is the final step in their project where marketing aspects come to life.

Through their projects, youth gain valuable life skills such as critical thinking, financial management, responsibility, confidence and goal setting. These life skills prepare youth to be competent, contributing adult members of society.

All participants complete Livestock Quality Assurance (QA) Training. QA teaches youth about proper care and management, handling techniques, carcass and product quality, and animal health. Youth put these principles into practice with their market animals to make sure that you, the buyer, are provided with the highest quality product possible.

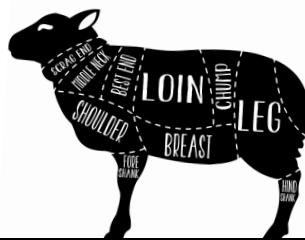
When you support the Livestock Auction, you are supporting youth in Broadwater County. Many youth use their profits to fund higher education. Without the support of local businesses and individuals, the sale would not be a success.

Ways to Support

There are two ways to support youth by purchasing an animal at the livestock sale.

1. Custom Cut
2. Resale

Keep reading for details on each option. The sale will potentially offer Beef, Swine, Lamb, Meat Goat, Meat Poultry and Meat Rabbits.



Option 1: Custom Cut

This is the most common way to support the sale. Animals will be delivered to processors who have agreed to handle 4-H purchases immediately after Fair. From that point, the meat is your responsibility. Slaughter and processing fees are also your responsibility and paid directly to the processor. Carcass data is collected to help youth improve their projects.

Several local processors are USDA inspected, which allows the meat to be donated to schools, food banks, or used in restaurants. If this is your intent, please specify during the checkout process.

Custom Cut Examples

BEEF

Sale Weight: 1100-1500 lbs.

2024 Avg. Price/lb.: \$4.61

For a live weight of 1350 lbs., about 550 lbs. of retail cuts are expected.

PORK

Sale Weight: 230-300 lbs.

2024 Avg. Price/lb.: \$12.31

For a live weight of 270 lbs., about 130 lbs. of retail cuts are expected.

LAMB

Sale Weight: 100-160 lbs.

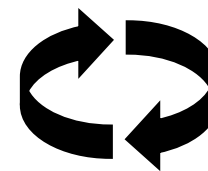
2024 Avg. Price/lb.: \$15.19

For a live weight of 140 lbs., about 45 lbs. of retail cuts are expected.

GOAT—2024 Avg. Price/lb: \$13.61

POULTRY - 2024 Avg. Price: \$613 (lot of 3)

RABBIT—2024 Avg. Price: \$670 (lot of 3)



Option 2: Resale

You may resell your purchase back to a prearranged resale buyer. Prices will be announced at the sale and are generally close to local market price. You pay the sale price at the auction minus the resale value. Buyers do not pay slaughter fees or receive meat. There is no resale option for poultry or rabbits.

Resale Example for a Hog

Sale Weight: 270 lbs.
Final Bid: \$10.00/lb.
Sale Total: \$2,700

Resale Price: \$1.50/lb.
Resale Total: \$405

Total Difference: \$2,295

Livestock Committee

• Jason Noyes, Chairman	406.949.4851
• John Ferrat, Vice Chair	406.949.7911
• Samantha Ferrat, Secretary	406.949.0869
• Shawna McCauley, Treasurer	406.465.0257
• Allison Kosto, Extension Agent	406.439.8863
• Jemma Loughery, FFA Advisor	406.314.3403
• Michael Dabbling	406.600.7151
• Danielle Douglas	406.465.3318
• Brandon Henke	406.980.0992
• Danyel Henke	406.980.0995
• Todd Kitto	406.580.9764
• Alice Kroeger	406.547.4343
• Tancy McDaniel	406.980.0456
• Barry McDonald	460.580.0079
• Pam McDonald	406.580.3499
• Dave Merritt	406-439-5838
• Travis Volkman	406-253-6160