

SALE INFO

LIVE AUCTION - Join us @ the Fairgrounds!

~ NO ONLINE AUCTION in 2023 ~

FAIR ENTRY TICKETS: skip the line and purchase your entry ticket prior to Sale Night. Gate attendant will scan your ticket upon arrival at the gate. *Due to concerts, the gate fees cannot be comped for 4-H.*

PARKING: Parking is available in the Tamarack St Lot (east end of fairgrounds) and with easy entry through Gate A.

BBQ: Food tickets will be given when buyers check-in and can be used from 3:00pm to 6:00pm at the Buyer's Appreciation BBQ. The BBQ is adjacent to the main AgWest Livestock Tent.

New Buyers **PRE-REGISTER** online or **REGISTER IN-PERSON** @ the Sale Barn. Previous Buyers can simply check-in @ the Sale Barn, no need to pre-register. Step by Step Instructions with additional details on how to register can be found on our Buyer Website:

<http://gallatin.msuextension.org/4hbuyers.html>



YOUTH THAT MARKETING TO ME

NAME	SPECIES	SALE #

2022 Champion Buyers

SHEEP

Grand {Deanna Yung} - Frontline Ag Solutions / John Deere



Reserve {Kelsee Smith} - A All Purpose Storage

RABBIT



Grand {Sophie Griffin} - Daniels Gourmet Meats

Reserve {Sophie Griffin} - Foothills Bookkeeping Services

POULTRY



Grand {Joelyn Neiminen} - Diamond M Drilling

Reserve {Catherine Schmitt} - Friendly Tavern

BEEF

Grand {Tucker Smith} - Gallatin Valley Homes



Reserve {Bob Smieja} - Mountain Hot Tub

SWINE



Grand {Deanna Yung} - Cat's Paw

Reserve {Kylie Brownell} - Daniels Gourmet Meats

GOAT Grand {Kylie Brownell} - Aquatech



Reserve {Wyatt MacDonald} - Murdoch's - Four Corners

Thank you ALL for your support: year after year!

Our Appreciation

Thank you to ALL of the 225 Buyers that contributed to our 2022 Market Sale. We have remarkable 4-H youth who take pride in their projects. To see them rewarded for their work continually inspires us to create even more opportunities for them to learn and grow. Thank you for all that you do to ensure that our program has the resources to be strong & successful into the future.

As a Market Livestock Committee, we want you to know how much we appreciate your outstanding support of our Gallatin County 4-H & FFA kids!



Thank you for making the best, better!



MARKET LIVESTOCK COMMITTEE

903 N. BLACK AVENUE
BOZEMAN, MT 59715

2023

Gallatin County 4-H/FFA Livestock Market Sale

Buyers Guide

Friday July 21st, 2023

Buyer BBQ

3:00pm - 6:00pm

@ the Small Animal Tent

BBQ Sponsored by:



BBQ Prepared by:



Livestock Sale @ 4:00pm
at AgWest Livestock Tent



Big Sky Country State Fair
Bozeman, MT

MARKET LIVESTOCK COMMITTEE POC'S:

General Questions: gc4hlivestock@gmail.com

Beef: zbara.morgan@gmail.com

Annabel Morgan (406) 580-9003
Melanie Duffin (406) 209-1978

Swine: merle.farrier@gmail.com

Merle Farrier (406) 580-8850
Kelly Pavlik (406) 600-1016

Sheep: kennellr@gmail.com

Ruth Carr (406) 539-4337
Kim Flikkema (406) 599-1486

Goat: johnsongena406@gmail.com

Gena Johnson (406) 599-5920
Aimee Henry (406) 548-1031

Poultry: lmk80@live.com

Lea'h MacDonald (406) 220-3556
Judy Brownell (406) 580-1289

Rabbits: cody_brownell@yahoo.com

Cody Brownell (406) 209-4183
Amy Brownell (406) 209-2720

Youth Members: Deanna Yung, Madelynn Beals

Community Member: Michael Braught

FFA Advisors: Kyle Gavin (Belgrade)
Tyler Noyes (Three Forks)

4-H Extension Agent:
Molly Yurdana



How to Participate in the Market Sale

KEEP / EAT - Individuals can obtain top-quality meat to enjoy all year long. You will be invoiced for the Final Bid Price. The Bid Price does not include processing. Buyer is assigned a contracted local processor and is responsible for order options and pickup after processing. **If you intend to do a Live Pickup of the animal, please make this VERY CLEAR to the Sale Staff. The live animals must be paid in full prior to live pickup on Saturday, July 22nd.*

RESALE or BUY BACK - Buyers not wanting to keep their purchased animal, pay the difference between the Final Bid Price and the Buy Back Price listed in the Sale Catalog. Poultry resales will be automatically donated to the Veteran's Meat Locker. **Resale option is not available for Rabbits.*

FOR DONATION - Donate the meat from your purchase to a nonprofit organization. You may also donate the processing fees OR arrange with the recipient to pay the processing fees. **please arrange for this with the nonprofit ahead of time.*

ADD-ON PLEDGES (see form) - Add-ons are a good way to support a specific youth or multiple youth, whether you purchase an animal or not. Add-ons are a flat fee: large or small, and added on top of their sale price. Add-ons can be done before, during or within one week after the sale. Through this process, you will be registered as a buyer.

PROXY BIDDING (see form) - Process used if Buyer is Unable to Attend the Sale or is leaving prior to the End of the Sale. Use the form to authorize the purchase of an animal on your behalf. We provide qualified bidders to handle your proxy during the sale. We will also contact you with the results of your Proxy. Online Reserves cannot be placed this year. Copies of Proxy & Add-On Forms are on the buyer website or upon request.

SALE ORDER - Grand and Reserve Champions will sell first, then 10 animals per species by ribbon placing thereafter.

FAQ's:

What does it cost?



	Avg Bid	Avg Wt	Bid Price	Pro- cessing	Total
Beef	\$6.32	1,332	\$8,425	\$725	\$9,150
Swine	\$9.58	268	\$2,570	\$335	\$2,905
Sheep	\$10.64	140	\$1,490	\$220	\$1,710
Goat	\$1,400	for 1	\$1,400	\$160	\$1,560
Poultry	\$ 760	for 3	\$760	\$35-50	\$800
Rabbit	\$ 450	for 3	\$450	\$35	\$485

*These are based on the 2022 Market Sale, including Champions. *Prices vary from year to year.* Processing prices vary by processor and order options chosen.

Can I split a purchase with Another Buyer?

Yes, we ask that you indicate this Joint Venture to the Sale Staff at Registration so both buyers receive recognition. Split % and invoicing can be determined at checkout.

What does the buyer receive?

Not all of the live-weight purchased comes home as edible product. The following will give you an indication:

BEEF: 42% TAKE HOME RETAIL MEAT

Steaks & Roasts = 41% Lean Trim = 25%

SWINE: 56% TAKE HOME RETAIL MEAT

Chops, Roasts & Sausage will vary upon cutting

SHEEP & GOAT: 38% TAKE HOME RETAIL MEAT

Chops & Roasts = 59% Lean Trim = 17%

POULTRY (SOLD AS A PEN OF 3):

Broiler = 75%; Turkey = 78%

RABBIT (SOLD AS A PEN OF 3): 41% TAKE HOME MEAT

REGISTRATION & CLOSEOUT

All Existing and New Buyers will need to **Check-In** OR Register at the Red Sale Barn by the time the sale begins. Catalogs w/ Buyer Numbers & BBQ Tickets will be issued at this time.

NEW BUYERS can Pre-Register via the link on our website through noon on Sale Day.

<http://gallatin.msuextension.org/4hbuyers.html>



← QR Code to the Website

PLEASE REVIEW OPTIONS TO PURCHASE inside this brochure. When you are the winning bid, you will need to indicate to the Auctioneer if you want to **KEEP, RESALE or DONATE** your purchase.

Close Out is not required the night of the sale, but your purchases can be confirmed as-needed at the Check Out Table, inside the Red Sale Barn.

We prefer to Invoice all Buyers at the conclusion of the Sale. However, SALE CLERKS WILL BE PREPARED TO ACCEPT Cash or Check PAYMENT FOR YOUR PURCHASE THE NIGHT OF THE SALE, as-needed. **Credit Card Payments** will be accepted after Invoices have been issued.

PAYMENT IS DUE within 14 days of Receipt of Invoice, NO EXCEPTIONS.

PLEASE CONTACT THE HEAD SALE CLERK Merle Farrier 580-8850 AS-NEEDED.

