## 2023 Marias Fair Livestock Sale Buyer's Guide

- How will the livestock auction work?
  - There will be an in-person auction on Saturday, July 22, 2023, at 3 p.m. in the Seewald Barn at the Marias Fairgrounds. If a buyer is unable to attend the sale in person, they will have the option to bid on animals in real time during the auction at <a href="https://jerrycollinsauctions.hibid.com/">https://jerrycollinsauctions.hibid.com/</a>.



- Do buyers need to register to bid?
  - Yes. Anyone planning to bid or buy will need to register with Jerry Collins Auctions. Buyers can register prior to the sale at <a href="https://jerrycollinsauctions.hibid.com/">https://jerrycollinsauctions.hibid.com/</a> under 'Login/New Bidder' or they can register the day of the sale at a table in the Seewald Barn, beginning at 1 p.m. on July 22. Anyone who registered with Jerry Collins Auctions in 2020, 2021, or 2022 will already be in the system and will not need to create a new profile. All buyers will have to register for the individual Marias Fair auction, however. Online buyers will input credit card information when registering.
- How do I know who will be in the sale?
  - A list of 4-Hers planning to sell at the 2023 Marias Fair along with pictures of the animals will be available mid-July on <a href="https://jerrycollinsauctions.hibid.com/">https://jerrycollinsauctions.hibid.com/</a>. The official sale order will be posted July 21 on <a href="https://www.montana.edu/extension/mariasfair/">https://www.montana.edu/extension/mariasfair/</a> and on the Marias Fair 4-H Facebook page.
- How will the bidding work?
  - The auction will be live with bids taken through ringmen and the auctioneer. Anyone bidding online will have their bids forwarded on in real time to the auctioneer.
- How will buyers know what they've purchased?
  - O Winning bidders will be announced after each animal is sold. Upon the close of the sale, buyers will be able to check out with two clerks in the Seewald Barn. Any online buyers will receive an email with a statement listing the animals purchased, and amount owed. If buyers want a specific business name on their invoice or plan to pay by check, they should list that in the "Notes to the Auctioneer' section.
- How will payment be handled?
  - o Following the auction, onsite buyers will need to check out with the Collins Auction Service clerks. Online buyers will need to mail a check to Collins Auction Service. Payment by credit card will be accepted onsite and via online platform, however there will be a 5% fee added onto the invoice, so payment by check is recommended. 4-Hers will not receive their livestock check until the buyer's check clears the bank, so buyers are asked to be prompt in paying for their purchase.
- How will animals donated back be handled?
  - Should a buyer donate a purchased animal back to a Marias Fair 4-H committee (Livestock Committee, Ag Committee, Horse Committee, Food Booth Committee or Exhibit Building Committee) or 4-H Council for Glacier, Toole, Liberty or Pondera county, onsite buyers should announce that immediately after purchasing the animal. Online buyers should call Jesse Fulbright at (406) 399 2092 following the sale to donate any animal back. MSU Extension will then handle reselling that donated animal with the proceeds of the second sale going to the designated cause.
- How will processing be handled?
  - Animals will be shipped to Christiaens Meats in Valier (beef) or Vandevanter Meats in Columbia Falls (swine, lambs, and goat). Processed beef can be picked up in Valier. Processed pork, lamb, and goat will return to the Marias Fair Exhibit Building parking lot for pickup in August (specific date will be coordinated with each buyer by Vandevanter Meats).
- Who do I contact for more information on the Marias Fair livestock auction?
  - MSU Extension in Liberty County, Jesse Fulbright (406) 759 5625 or <u>ilf@montana.edu</u>
  - o MSU Extension in Glacier County, Kari Lewis (406) 873 2239 or kari.lewis@montana.edu
  - Collins Auction Service, Jerry Collins, BAS (406) 581 6456