| **MONTANA STATE UNIVERSITY AGREEMENTS WITH INDUSTRY** |
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| **Types of Agreement[[1]](#footnote-1)** | **Gift/Donation/****Programmatic Support** | **Collaborative****Research Agreement** | **Sponsored Research Agreement** | **Testing Services Agreement** | **Material Transfer Agreements** | **Non-Disclosure****Agreements** |
| **Scope of Work** | None | Specified Area of Research of interest to both parties | Description of Research Project prepared by PI | Usually testing proprietary materials owned by company | Use usually limited to internal research purposes | Usually for initial discussions for purposes of future agreement |
| **Deliverable** | None | Reports as negotiated by the parties | Report(s) required by Sponsor | Proprietary Test Results of Services | None | None |
| **Terms of Publication** | None (publication not required) | MSU Retains Publication Rights | Generally, MSU retains Publication Rights (unless otherwise negotiated with the company) | Negotiated with the company  | None. Publication is usually restricted | None. Publication is usually restricted |
| **Intellectual Property Terms** | None (MSU Owns) | MSU Owns IP created by MSU faculty and staff | MSU Owns with License Option to Sponsor | Sponsor Owns IP arising directly from requested services. University owns all other IP developed. | None. Sender retains IP rights | None. Discloser retains rights |

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| **Agreement Required** | Gift Reporting Form, [Appendix B Accepting and Processing Gift Policy](https://www.montana.edu/policy/gifts/) | Collaboration Research Agreement – contact Technology Transfer Office | [MSU Standard Research Agreemen](https://tto.montana.edu/forms/index.html)t | [MSU Testing Service Agreement](https://www.montana.edu/research/osp/forms.html) or company testing agreement approved by MSU | [MSU Material Transfer Agreement](http://www.montana.edu/orc/agreements/material_transfer.html) | [MSU Nondisclosure Agreement](http://www.montana.edu/orc/agreements/non_disclosure.html) |
| **Typical Billing / Payment Method** | Check made Payable to the MSU Foundation or MSU | Usually unfunded  | Fixed price, cost reimbursable | Fixed price, cost reimbursable | Usually no payment required | None |
| **Official approved to Sign Agreements** | MSU Foundation or VPAF | VPREDGE | Associate VPREDGE | Associate VPREDGE | VPREDGE | VPREDGE |
| **Responsible MSU Office (START HERE)2**  | MSU Foundation/MSUVPAF | TTO | TTO | ORC | ORC | ORC |

2 The university requires the appropriate MSU office to be contacted prior to negotiation with the industry partner. Furthermore, the appropriate MSU office will engage with the industry partner.

1. See, Types of Agreements with Industry for full description of agreements and authorized signatories. The university also requires a [Facilities/Equipment Use Agreement](https://tto.montana.edu/forms/index.html) to be signed by the VPREDGE for any use of university facilities or equipment by non-university personnel. [↑](#footnote-ref-1)